# Cocoa Firefighters' Pension Fund

# Performance Review March 2020



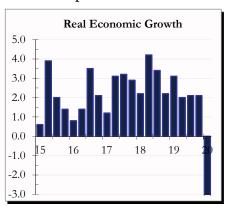


#### **ECONOMIC ENVIRONMENT**

#### **End of an Era**

The COVID-19 pandemic has led to economic and social panic that hasn't been seen in the developed world in modern times. People are facing extraordinary circumstances, not only in financial marks but in everyday life. The 11-year expansion that followed the global financial crisis is finally ending. The current containment measures, supply chain disruptions, and financial stress are combining to create demand and supply shocks throughout the global economy.

It must be noted that the situation is fluid. The underlying facts and assumptions of this situation may need to be revisited as the



full impact of the virus becomes clearer. Predictions at this point are based on educated speculation and preliminary data analysis. As more data is released, we will likely see numbers that would have been unthinkable at the start of the year. However, the initial damage is already apparent. Jobless claims have

exploded, unemployment has increased, and bankruptcy claims have started to rise. Gross domestic product (GDP) decreased by 4.8% in the first quarter of 2020. The mean Wall Street full-year forecast for GDP is -4.0%.

Central bankers and politicians around the globe have responded meaningfully to the sharp projected downturn. In the United States, the Federal Reserve took bold steps, cutting rates for the first time since 2008. The current US federal funds rate now stands at 0-0.25%. The Fed also implemented a bond-buying program (that could be called, unofficially, QE4) to inject liquidity into the

market. Over the last few weeks, the Federal Reserve has been purchasing \$75 billion of Treasury securities and \$50 billion of agency MBS securities daily. At this pace, it will take less than two weeks for the Fed to purchase more securities than it did during the entirety of the 8-month QE2 program. The size of this new program was initially announced as \$700 billion, but just a week later was expanded to purchases "as needed" to support market liquidity. This stance is unusually loose, which shows the Federal Reserve will do whatever is needed to support markets. US Federal Reserve Chairman Jerome Powell stated the institution is "not going to run out of ammunition."

In March, Congress passed the Coronavirus Aid, Relief, and Economic Security (CARES) Act, a \$2.2 trillion package offering economic stabilization funds for businesses, states, municipalities, and families. This package is staggering when compared to the total federal spending in 2019 of \$4.5 trillion.

The European Central Bank announced the Pandemic Emergency Purchase Program (PEPP). The PEPP is a €750 billion bondbuying program, which added needed liquidity to the market and removed maximums on individual member state's debt. Central Bank President Christine Lagard has stated that there are "no limits" to the central bank's commitment to Union member's economies. In addition to the central bank's actions, governments across Europe have announced similar spending packages to those in the United States. These spending programs are supposed to help households and businesses plug their income gap during this period of disruption.

Many emerging markets are also taking monetary and fiscal actions. India, Chile, and Peru have significantly cut rates. South Africa has started a quantitative-easing program and Brazil is considering the same. China has not made many changes. The 20 basis point cut to China's policy rate and the lowering of reserve requirements, were token actions compared to other countries.

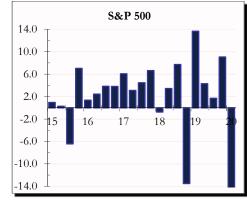
Adding to financial market stress, Saudi Arabia initiated an oil price war with Russia over proposed oil production cuts. Saudi Arabia is attempting to punish Russia for its unwillingness to curtail production. The announcement preceded a fall in oil prices, with Brent crude falling by more than 30%. This was the largest drop since the Gulf War. Over the Easter weekend, an agreement has been made to reduce oil output. Oil prices are still down more than 50%.

#### **DOMESTIC EQUITIES**

#### **Volatility Rises**

In the first quarter, US markets suffered severe declines and extreme daily swings in prices on a scale comparable to the crises

of 2008 and 2011. The stock market tripped its "circuit breakers" on multiple occasions. This was the first time that the switches were triggered since they were overhauled more than ten years ago. It was only the second time that they have been triggered since 1997.



As the rate of COVID-19

infection accelerated, so did the market's reaction. US stocks entered into a bear market at one of the quickest paces we have seen. Index levels plunged from an all-time high on February 19th into a bear market only 16 days later. For historical context, the Global Financial Crisis and Dot-Com drawdowns took six months and one year, respectively.

The selling pressure was widespread and indiscriminate. Core domestic equity benchmarks were down between 14%-36%. Small-

caps fell more than their large-cap counterparts. Some of this is attributable to the higher weighting of energy and financials within the small cap benchmark.

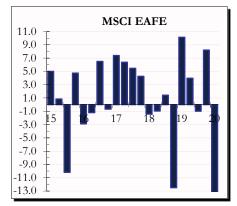
Growth outperformed value across all market capitalizations and in every region of the world. This divergence was due to the value indices substantial weighting towards financials and energy companies. The Russell 3000 Value has 23.4% more allocated to financial sector and 6.6% more allocated to the energy sector compared to the Russell 3000 Growth. These two sectors alone accounted for 93% of value's return deficit. As of March 31st, the large cap growth equities posted the only positive return (0.8%) over the trailing 12 months of any equity benchmark.

#### **INTERNATIONAL EQUITIES**

#### **Global Shock**

International stocks declined more than US stocks. The MSCI EAFE index returned -22.7%, while the MSCI Emerging Markets index returned -23.6%. A strengthening US dollar acted as a further headwind.

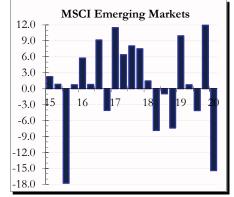
International developed markets, with the MSCI EAFE as a proxy, suffered losses in all 21 countries that comprise the index. Notably, Japanese equities made up the most significant percentage of the index (26.3%) and suffered the least (return of -16.6%). Japan has thus far been on a different virus trajectory then



most other developed nations. COVID-19 has thus far had a slower spread and lower mortality rate than in other developed countries.

Three of the top countries by weight in the index sustained losses in excess of the index. The United Kingdom, France, and Germany all lost more than 26% of their value, and comprised nearly 35% of the weight in the index.

As with developed markets, all 26 emerging-market countries saw losses in the first quarter. Most EM countries were down considerably, with some down more than -30%. China was provided a little ballast as it only lost 10%, and it comprises 30% of the index.



Brazil was the weakest country in the emerging markets index.

The country's two largest sectors (financials and energy) lost more than 50%.

#### **BOND MARKET**

## **Quality Wins the Day**

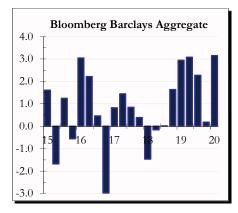
There was wide discrepancy in the returns of fixed-income benchmarks in Q1. Issuances with higher quality and longer duration performed best. Spreads widened due to a flight to quality and increased volatility caused by COVID-19 concerns.

Liquidity in the bond market was weak, showing signs of stress. Many fixed-income managers were having a hard time finding buyers in both high- and low-quality issues. However, it should be noted that these liquidity pressures have lessened by central bank bond-buying programs.

High yield and leveraged loans, the lowest quality benchmarks we track, were down -12.7% and -13.0%, respectively. This performance was due to their allocation to finance, energy and

financial companies, the three sectors most susceptible from COVID-19 and oil price declines.

Even with the historically high volatility in the market, corporate issuers were opportunistic and issued \$272 billion in bonds in March alone. Many corporations have stated that they are using the



opportunity to increase the amount of working capital on their balance sheets. However, some industries are issuing debt to increase the chances of survival in a stressful economic time.

### **CASH EQUIVALENTS**

#### **Low and Lower**

The three-month T-Bill returned 0.5% for the 1st quarter. Future returns for cash equivalents seem dim, with the Fed Funds rate at 0-0.25%. The 3-month LIBOR spiked as commercial paper issuers had challenges rolling their maturities. The implied inflation expectation from the 10-year TIPS breakeven inflation rate was notably lower in the quarter, settling below 1%.

#### **Economic Statistics**

	Current Quarter	Previous Quarter
GDP	-4.8%	2.1%
Unemployment	4.4%	3.5%
CPI All Items Year/Year	1.5%	2.3%
Fed Funds Rate	0.25%	1.75%
Industrial Capacity	75.5%	77.1%
US Dollars per Euro	1.10	1.12%

### **Major Index Returns**

Index	Quarter	12 Months
Russell 3000	-20.9%	-9.1%
S&P 500	-19.6%	-7.0%
Russell Midcap	-27.1%	-18.3%
Russell 2000	-30.6%	-24.0%
MSCI EAFE	-22.7%	-13.9%
MSCI Emg Markets	-23.6%	-17.4%
NCREIF ODCE	0.0%	3.9%
U.S. Aggregate	3.1%	8.9%
90 Day T-bills	0.3%	1.7%

## **Domestic Equity Return Distributions**

#### Quarter

	VAL	COR	GRO
LC	<b>-26.</b> 7	-20.2	-14.1
MC	-31.7	-27.1	-20.0
SC	<b>-35.</b> 7	-30.6	-25.8

**Trailing Year** 

	VAL	COR	GRO
LC	-17.2	-8.0	0.9
MC	-24.1	-18.3	-9.4
SC	<b>-29.</b> 7	-24.0	-18.6

## **Market Summary**

- Coronavirus news dominated headlines
- Global Equity markets suffered
- Growth outpaces Value
- Credit spreads widened
- The Federal Reserve cut rates to 0.0-0.25%

#### INVESTMENT RETURN

On March 31st, 2020, the Cocoa Firefighters' Pension Fund was valued at \$18,274,590, a decrease of \$3,580,995 from the December ending value of \$21,855,585. Last quarter, the account recorded total net withdrawals of \$180,792 in addition to \$3,400,203 in net investment losses. The fund's net investment loss was a result of income receipts totaling \$105,288 and realized and unrealized capital losses totaling \$3,505,491.

#### RELATIVE PERFORMANCE

#### **Total Fund**

During the first quarter, the Composite portfolio lost 15.7%, which was 0.5% greater than the Cocoa Policy Index's return of -16.2% and ranked in the 88th percentile of the Public Fund universe. Over the trailing year, the portfolio returned -6.2%, which was 0.8% greater than the benchmark's -7.0% performance, and ranked in the 73rd percentile. Since March 2010, the account returned 7.4% per annum and ranked in the 9th percentile. For comparison, the Cocoa Policy Index returned an annualized 7.6% over the same time frame.

### **Large Cap Equity**

The large cap equity segment lost 19.6% last quarter, 0.6% above the Russell 1000 Index's return of -20.2% and ranked in the 41st percentile of the Large Cap universe. Over the trailing twelve months, the large cap equity portfolio returned -6.2%, 1.8% greater than the benchmark's -8.0% performance, and ranked in the 34th percentile. Since March 2010, this component returned 11.1% on an annualized basis and ranked in the 32nd percentile. For comparison, the Russell 1000 returned an annualized 10.4% during the same period.

#### **Smid Cap Equity**

During the first quarter, the smid cap equity portion of the portfolio returned -33.5%, which was 3.8% less than the Russell 2500 Index's return of -29.7% and ranked in the 70th percentile of the Smid Cap universe. Over the trailing twelve-month period, this segment's return was -27.5%, which was 5.0% below the benchmark's -22.5% return, ranking in the 78th percentile.

#### **International Equity**

During the first quarter, the international equity portion of the portfolio lost 30.3%, which was 7.6% less than the MSCI EAFE Index's return of -22.7% and ranked in the 89th percentile of the International Equity universe. Over the trailing twelve-month period, this segment returned -21.3%, which was 7.4% below the benchmark's -13.9% return, ranking in the 78th percentile. Since March 2010, this component returned 2.1% per annum and ranked in the 79th percentile. For comparison, the MSCI EAFE Index returned an annualized 3.2% during the same time frame.

#### **Real Estate**

For the first quarter, the real estate component gained 0.3%, which was 0.7% less than the NCREIF NFI-ODCE Index's return of 1.0%. Over the trailing twelve-month period, this segment returned 7.6%, which was 2.7% greater than the benchmark's 4.9% return.

#### **Fixed Income**

The fixed income assets returned 3.2% during the first quarter, 1.6% below the Bloomberg Barclays Aggregate A-or-Better Index's return of 4.8% and ranked in the 21st percentile of the Core Fixed Income universe. Over the trailing twelve-month period, this component returned 8.6%, 1.4% less than the benchmark's 10.0% performance, ranking in the 38th percentile. Since March 2010, this component returned 4.1% on an annualized basis and ranked in the 56th percentile. The Bloomberg Barclays Aggregate A-or-Better Index returned an annualized 3.8% during the same time frame.

#### ASSET ALLOCATION

On March 31st, 2020, large cap equities comprised 40.3% of the total portfolio (\$7.4 million), while smid cap equities totaled 12.8% (\$2.3 million). The account's international equity segment was valued at \$1.2 million, representing 6.4% of the portfolio, while the real estate component's \$3.1 million totaled 16.8%. The portfolio's fixed income represented 19.0% and the remaining 4.7% was comprised of cash & equivalents (\$866,969).

## **EXECUTIVE SUMMARY**

(	tr / YTD	FYTD	1 Year	3 Year	5 Year	10 Year
Total Portfolio - Gross	-15.7	-10.0	-6.2	3.5	4.3	7.4
PUBLIC FUND RANK	(88)	(78)	(73)	(32)	(19)	(9)
Total Portfolio - Net	-15.8	-10.3	-6.7	2.9	3.7	6.8
Policy Index	-16.2	-10.9	-7.0	3.0	4.1	7.6
Large Cap Equity - Gross	-19.6	-11.2	-6.2	8.3	9.1	11.1
LARGE CAP RANK	(41)	(33)	(34)	(25)	(17)	(32)
Russell 1000	-20.2	-13.0	-8.0	4.6	6.2	10.4
S&P 500	-19.6	-12.3	-7.0	5.1	6.7	10.5
Russell 3000	-20.9	-13.7	-9.1	4.0	5.8	10.1
SMid Cap Equity - Gross	-33.5	-29.1	-27.5	-10.2	-5.7	
SMID CAP RANK	(70)	(74)	(78)	(87)	(95)	
Russell 2500	-29.7	-23.7	-22.5	-3.1	0.5	7.7
International Equity - Gross	-30.3	-22.9	-21.3	-6.0	-2.9	2.1
INTERNATIONAL EQUITY RANK	(89)	(87)	(78)	(85)	(90)	(79)
MSCI EAFE	-22.7	-16.4	-13.9	-1.3	-0.1	3.2
MSCI EAFE Net	-22.8	-16.5	-14.4	-1.8	-0.6	2.7
Real Estate - Gross	0.3	3.5	7.6	9.1		
NCREIF ODCE	1.0	2.5	4.9	6.8	8.5	11.4
Fixed Income - Gross	3.2	3.4	8.6	4.7	3.4	4.1
CORE FIXED INCOME RANK	(21)	(19)	(38)	(53)	(58)	(56)
Aggregate A+	4.8	4.8	10.0	5.0	3.4	3.8
Gov/Credit	3.4	3.4	9.8	5.2	3.5	4.1
Aggregate Index	3.1	3.3	8.9	4.8	3.4	3.9

ASSET ALLOCATION					
Large Cap Equity	40.3%	\$ 7,362,661			
SMid Cap Equity	12.8%	2,330,074			
Int'l Equity	6.4%	1,175,286			
Real Estate	16.8%	3,065,264			
Fixed Income	19.0%	3,474,336			
Cash	4.7%	866,969			
Total Portfolio	100.0%	\$ 18,274,590			

# INVESTMENT RETURN

 Market Value 12/2019
 \$ 21,855,585

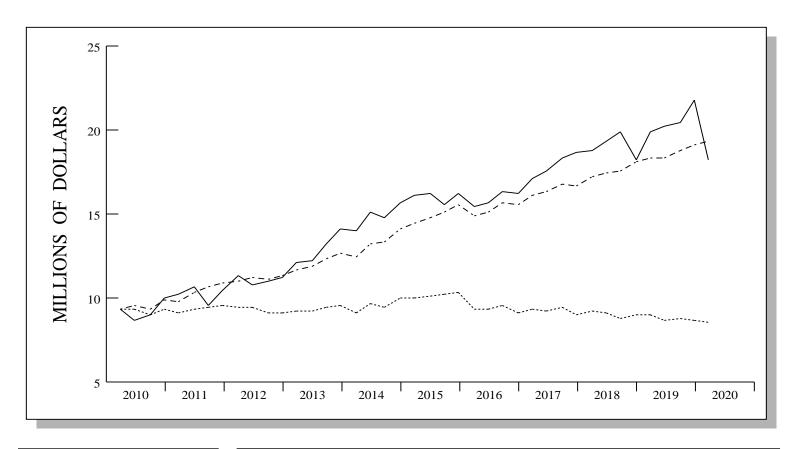
 Contribs / Withdrawals
 -180,792

 Income
 105,288

 Capital Gains / Losses
 -3,505,491

 Market Value 3/2020
 \$ 18,274,590

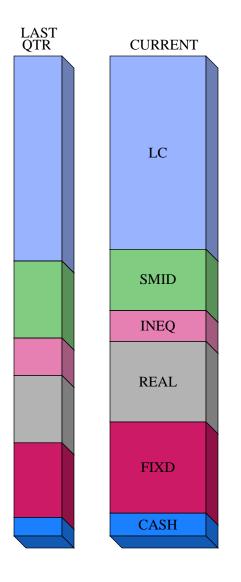
## **INVESTMENT GROWTH**



----- ACTUAL RETURN
----- BLENDED RATE
----- 0.0%

VALUE ASSUMING BLENDED RATE \$ 19,351,891

	LAST QUARTER	PERIOD 3/10 - 3/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 21,855,585 -180,792 -3,400,203 \$ 18,274,590	\$ 9,392,877 -811,076 9,692,789 \$ 18,274,590
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$ \begin{array}{r} 105,288 \\ -3,505,491 \\ \hline -3,400,203 \end{array} $	$ \begin{array}{r} 3,239,657 \\ \underline{6,453,132} \\ 9,692,789 \end{array} $



	VALUE	PERCENT	TARGET	DIFFERENCE + / -
LARGE CAP EQUITY	\$ 7, 362, 661	40.3%	40.0%	0.3%
SMID CAP EQUITY	2, 330, 074	12.8%	20.0%	-7.2%
INTERNATIONAL EQUITY	1, 175, 286	6.4%	10.0%	-3.6%
REAL ESTATE	3, 065, 264	16.8%	15.0%	1.8%
FIXED INCOME	3, 474, 336	19.0%	15.0%	4.0%
CASH & EQUIVALENT	866, 969	4.7%	0.0%	4.7%
TOTAL FUND	\$ 18, 274, 590	100.0%		

# MANAGER PERFORMANCE SUMMARY - GROSS OF FEES

Portfolio	(Universe)	Quarter	1 Year	3 Years	5 Years	Incepti Or 10 Yo	
Total Portfolio	(Public Fund)	-15.7 (88)	-6.2 (73)	3.5 (32)	4.3 (19)	7.4 (9)	03/10
Policy Index		-16.2	-7.0	3.0	4.1	7.6	03/10
Polen Capital	(LC Growth)	-12.9 (35)	3.1 (13)	15.5 (12)	13.8 (4)	15.3 (18)	12/11
Russell 1000G		-14.1	0.9	11.3	10.4	14.0	12/11
Brandywine	(LC Value)	-25.7 (46)	-15.4 (46)			0.1 (31)	06/17
Russell 1000V		-26.7	-17.2	-2.2	1.9	-2.9	06/17
Aristotle	(Smid Cap)	-33.6 (70)	-27.5 (78)			-14.6 (78)	12/18
Russell 2500		-29.7	-22.5	-3.1	0.5	-8.3	12/18
Highland	(Intl Eq)	-30.2 (88)	-21.2 (78)	-5.9 (84)	-2.8 (90)	2.1 (79)	03/10
MSCI EAFE		-22.7	-13.9	-1.3	-0.1	3.2	03/10
Intercontinental		0.3	7.6	9.1		10.3	06/16
NCREIF ODCE		1.0	4.9	6.8	8.5	7.1	06/16
Richmond	(Core Fixed)	3.1 (29)	8.4 (43)	4.6 (64)	3.3 (77)	4.0 (74)	03/10
Aggregate A+		4.8	10.0	5.0	3.4	3.8	03/10

# MANAGER VALUE ADDED

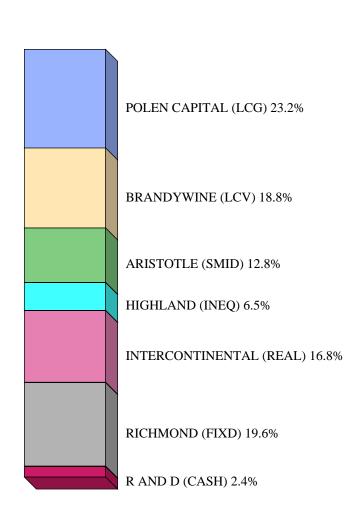
**Trailing Quarter** 

Manager	Benchmark	Value Added Vs. Benchmark
Polen Capital	Russell 1000G	1.2
Brandywine	Russell 1000V	1.0
Aristotle	Russell 2500	-3.9
Highland	MSCI EAFE	-7.5
Intercontinental	NCREIF ODC	E -0.7
Richmond	Aggregate A+	-1.7
<b>Total Portfolio</b>	<b>Policy Index</b>	0.5

# **Trailing Year**

Manager	Benchmark	Value Added Vs. Benchmark
Polen Capital	Russell 1000G	2.2
Brandywine	Russell 1000V	1.8
Aristotle	Russell 2500	-5.0
Highland	MSCI EAFE	-7.3
Intercontinental	NCREIF ODCE	2.7
Richmond	Aggregate A+	-1.6
Total Portfolio	<b>Policy Index</b>	0.8

## MANAGER ALLOCATION SUMMARY

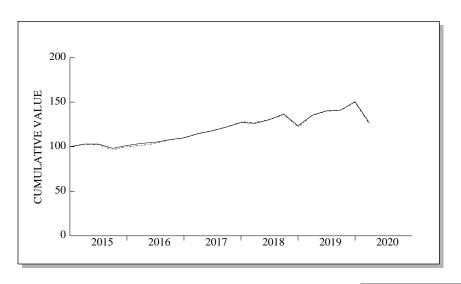


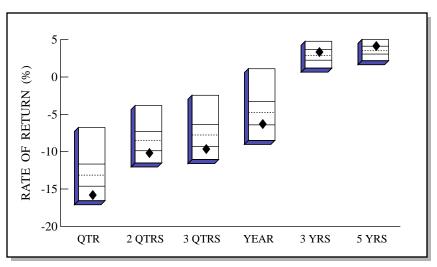
Name	Market Value	Percent
Polen Capital (LCG)	\$4,235,569	23.2
Brandywine (LCV)	\$3,434,999	18.8
Aristotle (SMID)	\$2,330,074	12.8
Highland (INEQ)	\$1,186,611	6.5
Intercontinental (REAL)	\$3,065,264	16.8
Richmond (FIXD)	\$3,575,425	19.6
R and D (CASH)	\$446,648	2.4
Total	\$18,274,590	100.0

# INVESTMENT RETURN SUMMARY - ONE QUARTER

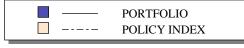
Name	Quarter Total Return	Market Value December 31st, 2019	Net Cashflow	Net Investment Return	Market Value March 31st, 2020
Total Fund (TOTL)	-15.7	21,855,585	-180,792	-3,400,203	18,274,590
Polen Capital (LCG)	-12.9	4,873,743	-7,876	-630,298	4,235,569
Brandywine (LCV)	-25.7	4,628,655	-4,629	-1,189,027	3,434,999
Aristotle (SMID)	-33.6	3,513,035	0	-1,182,961	2,330,074
Highland (INEQ)	-30.2	1,702,417	-1,947	-513,859	1,186,611
Intercontinental (REAL)	0.3	3,064,241	-7,205	8,228	3,065,264
Richmond (FIXD)	3.1	3,471,177	-2,602	106,850	3,575,425
R and D (CASH)		602,317	-156,533	864	446,648

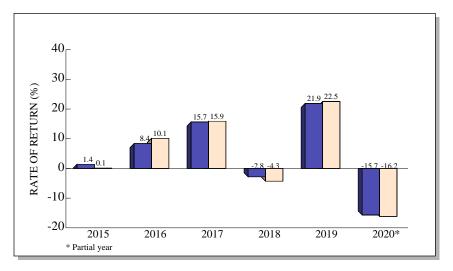
## TOTAL RETURN COMPARISONS





Public Fund Universe



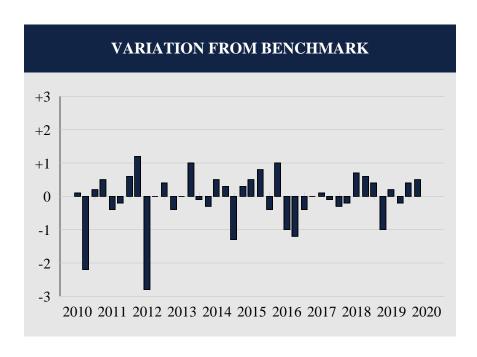


					ANNUA	ALIZED
	QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	-15.7	-10.0	-9.5	-6.2	3.5	4.3
(RANK)	(88)	(78)	(80)	(73)	(32)	(19)
5TH %ILE	-6.8	-3.8	-2.5	1.1	4.8	5.0
25TH %ILE	-11.7	-7.3	-6.4	-3.3	3.7	4.1
MEDIAN	-13.1	-8.5	-7.8	-4.7	2.9	3.5
75TH %ILE	-14.6	-9.9	-9.3	-6.4	2.3	3.1
95TH %ILE	-16.6	-11.5	-11.1	-8.5	1.2	2.2
Policy Idx	-16.2	-10.9	-10.2	-7.0	3.0	4.1

Public Fund Universe

# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

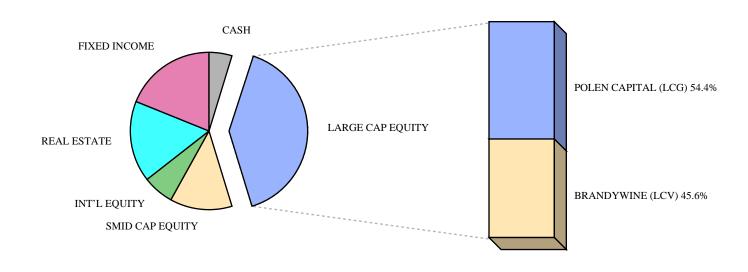
COMPARATIVE BENCHMARK: COCOA POLICY INDEX



<b>Total Quarters Observed</b>	40
Quarters At or Above the Benchmark	23
<b>Quarters Below the Benchmark</b>	17
Batting Average	.575

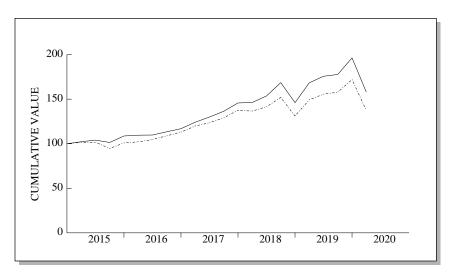
RATES OF RETURN						
Date	Portfolio	Benchmark	Difference			
6/10	-7.0	-7.1	0.1			
9/10	7.4	9.6	-2.2			
12/10	7.8	7.6	0.2			
3/11	5.0	4.5	0.5			
6/11	0.4	0.8	-0.4			
9/11	-11.2	-11.0	-0.2			
12/11	8.9	8.3	0.6			
3/12	10.1	8.9	1.2			
6/12	-4.9	-2.1	-2.8			
9/12	4.8	4.8	0.0			
12/12	1.8	1.4	0.4			
3/13	7.0	7.4	-0.4			
6/13	0.7	0.7	0.0			
9/13	6.6	5.6	1.0			
12/13	6.2	6.3	-0.1			
3/14	1.7	2.0	-0.3			
6/14	4.3	3.8	0.5			
9/14	-1.0	-1.3	0.3			
12/14	2.2	3.5	-1.3			
3/15	3.0	2.7	0.3			
6/15	0.1	-0.4	0.5			
9/15	-4.7	-5.5	0.8			
12/15	3.2	3.6	-0.4			
3/16	2.3	1.3	1.0			
6/16	1.3	2.3	-1.0			
9/16	2.7	3.9	-1.2			
12/16	1.9	2.3	-0.4			
3/17	4.3	4.3	0.0			
6/17	2.8	2.7	0.1			
9/17	3.6	3.7	-0.1			
12/17	4.1	4.4	-0.3			
3/18 6/18 9/18 12/18	-0.7 3.3 4.9 -9.7	-0.5 2.6 4.3 -10.1	-0.2 -0.2 0.7 0.6 0.4			
3/19	9.5	10.5	-1.0			
6/19	3.7	3.5	0.2			
9/19	0.6	0.8	-0.2			
12/19	6.7	6.3	0.4			
3/20	-15.7	-16.2	0.5			

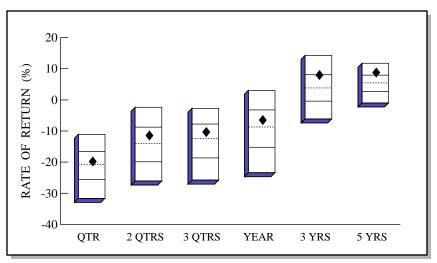
# LARGE CAP EQUITY MANAGER SUMMARY



COMPONENT RETURNS AND RANKINGS							
MANAGER	(UNIVERSE)	QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	MARKET VALUE
POLEN CAPITAL	(Large Cap Growth)	-13.3 (40)	-3.8 (27)	3.2 (12)	16.2 (8)	14.4 (3)	\$4,003,846
Russell 1000 Growth		-14.1	-5.0	0.9	11.3	10.4	
BRANDYWINE	(Large Cap Value)	-26.2 (50)	-18.8 (33)	-15.7 (48)			\$3,358,815
Russell 1000 Value		-26.7	-21.3	-17.2	-2.2	1.9	
TOTAL	(Large Cap)	-19.6 (41)	-11.2 (33)	-6.2 (34)	8.3 (25)	9.1 (17)	\$7,362,661
Russell 1000		-20.2	-13.0	-8.0	4.6	6.2	

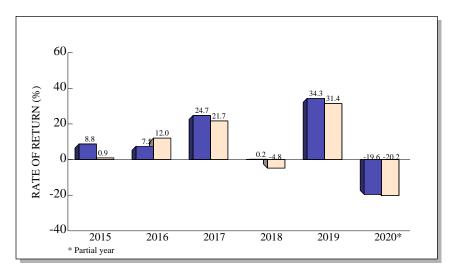
# LARGE CAP EQUITY RETURN COMPARISONS





Large Cap Universe



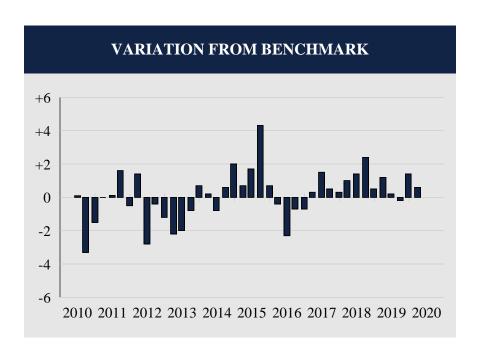


					ANNU <i>A</i>	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	-19.6	-11.2	-10.1	-6.2	8.3	9.1
(RANK)	(41)	(33)	(33)	(34)	(25)	(17)
5TH %ILE	-11.1	-2.4	-2.7	3.1	14.3	11.8
25TH %ILE	-16.5	-8.8	-7.8	-3.2	8.1	7.9
MEDIAN	-20.8	-14.0	-12.5	-8.7	3.8	5.5
75TH %ILE	-25.6	-19.9	-18.6	-15.3	-0.4	2.6
95TH %ILE	-31.7	-26.1	-25.8	-23.4	-6.1	-1.0
Russ 1000	-20.2	-13.0	-11.8	-8.0	4.6	6.2

Large Cap Universe

# LARGE CAP EQUITY QUARTERLY PERFORMANCE SUMMARY

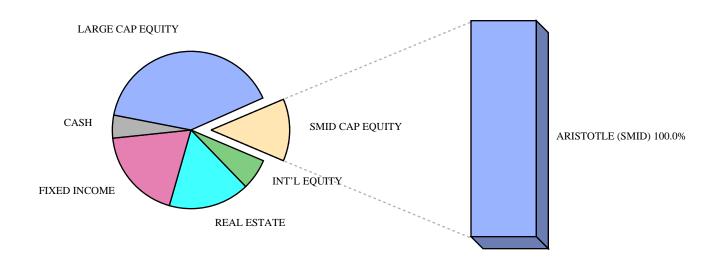
**COMPARATIVE BENCHMARK: RUSSELL 1000** 



<b>Total Quarters Observed</b>	40
Quarters At or Above the Benchmark	25
<b>Quarters Below the Benchmark</b>	15
Batting Average	.625

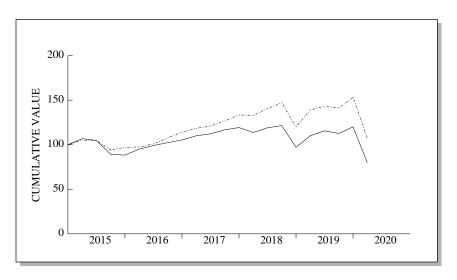
RATES OF RETURN						
Date	Portfolio	Benchmark	Difference			
6/10	-11.3	-11.4	0.1			
9/10	8.3	11.6	-3.3			
12/10	9.7	11.2	-1.5			
3/11	6.2	6.2	0.0			
6/11	0.2	0.1	0.1			
9/11	-13.1	-14.7	1.6			
12/11	11.4	11.9	-0.5			
3/12	14.3	12.9	1.4			
6/12	-5.9	-3.1	-2.8			
9/12	5.9	6.3	-0.4			
12/12	-1.1	0.1	-1.2			
3/13	8.8	11.0	-2.2			
6/13	0.7	2.7	-2.0			
9/13	5.2	6.0	-0.8			
12/13	10.9	10.2	0.7			
3/14	2.3	2.1	0.2			
6/14	4.3	5.1	-0.8			
9/14	1.3	0.7	0.6			
12/14	6.9	4.9	2.0			
3/15	2.3	1.6	0.7			
6/15	1.8	0.1	1.7			
9/15	-2.5	-6.8	4.3			
12/15	7.2	6.5	0.7			
3/16 6/16 9/16	0.8 0.2 3.3 3.1	1.2 2.5 4.0	-0.4 -2.3 -0.7			
12/16 3/17 6/17 9/17 12/17	6.3 4.6 5.0 6.9	3.8 6.0 3.1 4.5 6.6	-0.7 0.3 1.5 0.5 0.3			
3/18 6/18 9/18 12/18	0.9 0.3 5.0 9.8 -13.3	-0.7 3.6 7.4 -13.8	1.0 1.4 2.4 0.5			
3/19	15.2	14.0	1.2			
6/19	4.4	4.2	0.2			
9/19	1.2	1.4	-0.2			
12/19	10.4	9.0	1.4			
3/20	-19.6	-20.2	0.6			

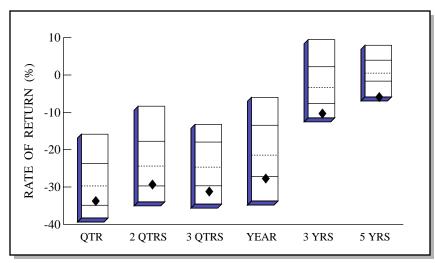
# SMID CAP EQUITY MANAGER SUMMARY



COMPONENT RETURNS AND RANKINGS							
MANAGER	(UNIVERSE)	QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	MARKET VALUE
ARISTOTLE	(Smid Cap)	-33.5 (70)	-29.1 (74)	-27.5 (78)			\$2,330,074
Russell 2500		-29.7	-23.7	-22.5	-3.1	0.5	
TOTAL	(Smid Cap)	-33.5 (70)	-29.1 (74)	-27.5 (78)	-10.2 (87)	-5.7 (95)	\$2,330,074
Russell 2500		-29.7	-23.7	-22.5	-3.1	0.5	

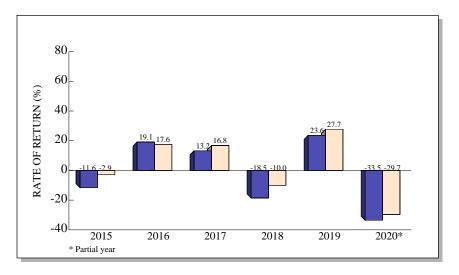
# SMID CAP EQUITY RETURN COMPARISONS





Smid Cap Universe



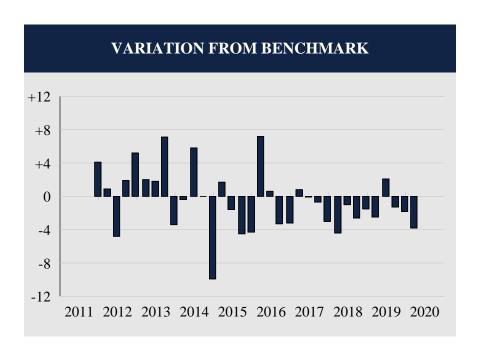


					ANNU <i>A</i>	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	-33.5	-29.1	-31.0	-27.5	-10.2	-5.7
(RANK)	(70)	(74)	(83)	(78)	(87)	(95)
5TH %ILE	-15.9	-8.4	-13.2	-6.0	9.5	8.0
25TH %ILE	-23.7	-17.7	-18.0	-13.5	2.2	4.0
MEDIAN	-29.7	-24.4	-24.7	-21.5	-3.4	0.5
75TH %ILE	-34.9	-29.7	-29.7	-27.2	-7.7	-1.6
95TH %ILE	-38.3	-34.0	-34.6	-33.8	-11.5	-5.9
Russ 2500	-29.7	-23.7	-24.7	-22.5	-3.1	0.5

Smid Cap Universe

# SMID CAP EQUITY QUARTERLY PERFORMANCE SUMMARY

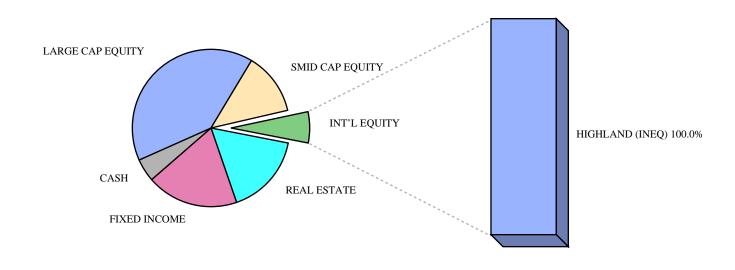
**COMPARATIVE BENCHMARK: RUSSELL 2500** 



<b>Total Quarters Observed</b>	34
Quarters At or Above the Benchmark	14
<b>Quarters Below the Benchmark</b>	20
<b>Batting Average</b>	.412

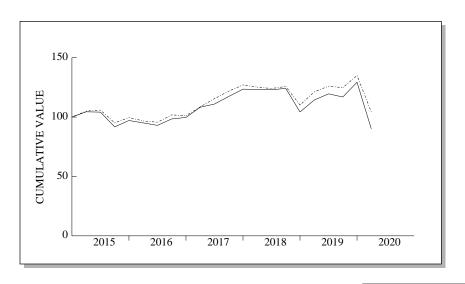
RATES OF RETURN						
Date	Portfolio	Benchmark	Difference			
12/11	18.6	14.5	4.1			
3/12	13.9	13.0	0.9			
6/12 9/12	-8.9 7.5	-4.1 5.6	-4.8 1.9			
12/12	8.3	3.0	5.2			
3/13	14.9	12.9	2.0			
6/13	4.1	2.3	1.8			
9/13 12/13	16.2 5.3	9.1 8.7	7.1 -3.4			
3/14	1.9	2.3	-0.4			
6/14	9.4	3.6	5.8			
9/14 12/14	-5.4 -3.1	-5.4 6.8	0.0 -9.9			
3/15	6.9	5.2	1.7			
6/15	-1.9	-0.3	-1.6			
9/15	-14.8	-10.3	-4.5			
12/15 3/16	-1.0 7.6	3.3 0.4	-4.3 7.2			
6/16	4.2	3.6	0.6			
9/16	3.3	6.6	-3.3			
12/16	2.9	6.1	-3.2			
3/17 6/17	4.5 2.0	3.7 2.1	0.8 -0.1			
9/17	4.0	4.7	-0.7			
12/17	2.2	5.2	-3.0			
3/18	-4.6 4.7	-0.2	-4.4			
6/18 9/18	4.7 2.1	5.7 4.7	-1.0 -2.6			
12/18	-20.0	-18.5	-1.5			
3/19	13.3	15.8	-2.5			
6/19 9/19	5.1 -2.6	3.0 -1.3	2.1 -1.3			
12/19	6.7	8.5	-1.8			
3/20	-33.5	-29.7	-3.8			

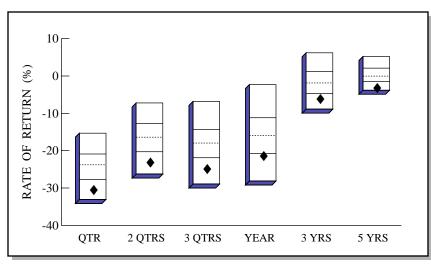
# INTERNATIONAL EQUITY MANAGER SUMMARY



COMPONENT RETURNS AND RANKINGS								
MANAGER	(UNIVERSE)	QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	MARKET VALUE	
HIGHLAND	(International Equity)	-30.3 (89)	-22.9 (87)	-21.3 (78)	-6.0 (85)	-2.9 (90)	\$1,175,286	
MSCI EAFE		-22.7	-16.4	-13.9	-1.3	-0.1		
TOTAL	(International Equity)	-30.3 (89)	-22.9 (87)	-21.3 (78)	-6.0 (85)	-2.9 (90)	\$1,175,286	
MSCI EAFE		-22.7	-16.4	-13.9	-1.3	-0.1		

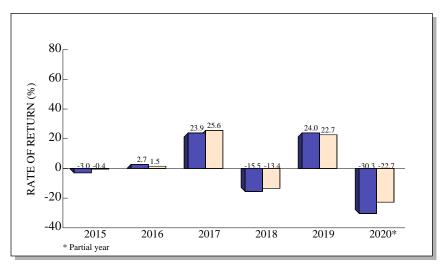
# INTERNATIONAL EQUITY RETURN COMPARISONS





International Equity Universe



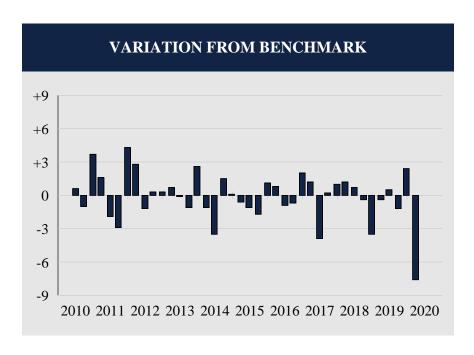


					ANNU <i>A</i>	ALIZED
	QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	-30.3	-22.9	-24.7	-21.3	-6.0	-2.9
(RANK)	(89)	(87)	(86)	(78)	(85)	(90)
5TH %ILE	-15.3	-7.2	-6.8	-2.3	6.2	5.2
25TH %ILE	-20.9	-12.7	-14.3	-11.2	1.2	2.1
MEDIAN	-23.8	-16.4	-18.0	-15.9	-1.9	0.0
75TH %ILE	-27.8	-20.3	-21.9	-20.7	-4.7	-1.5
95TH %ILE	-33.1	-26.3	-29.0	-28.1	-8.9	-3.8
MSCI EAFE	-22.7	-16.4	-17.2	-13.9	-1.3	-0.1

International Equity Universe

# INTERNATIONAL EQUITY QUARTERLY PERFORMANCE SUMMARY

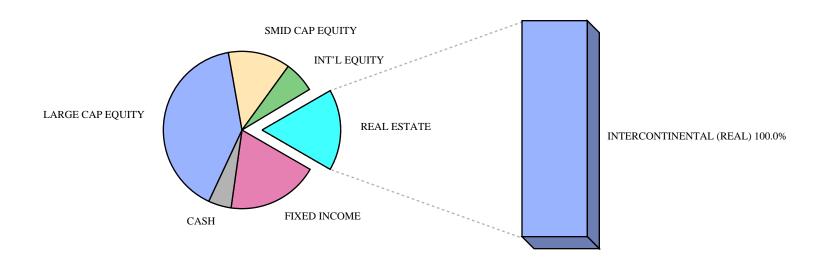
COMPARATIVE BENCHMARK: MSCI EAFE



Total Quarters Observed	40
Quarters At or Above the Benchmark	21
<b>Quarters Below the Benchmark</b>	19
Batting Average	.525

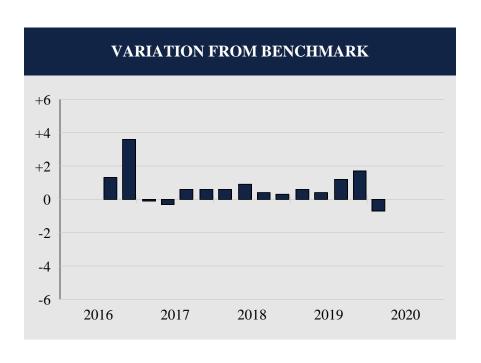
RATES OF RETURN						
Date	Portfolio	Benchmark	Difference			
6/10	-13.1	-13.7	0.6			
9/10	15.5	16.5	-1.0			
12/10	10.4	6.7	3.7			
3/11	5.0	3.4	1.6			
6/11	-0.1	1.8	-1.9			
9/11	-21.9	-19.0	-2.9			
12/11	7.7	3.4	4.3			
3/12	13.8	11.0	2.8			
6/12	-8.1	-6.9	-1.2			
9/12	7.3	7.0	0.3			
12/12	6.9	6.6	0.3			
3/13	5.9	5.2	0.7			
6/13	-0.8	-0.7	-0.1			
9/13	10.5	11.6	-1.1			
12/13	8.3	5.7	2.6			
3/14	-0.3	0.8	-1.1			
6/14	0.8	4.3	-3.5			
9/14	-4.3	-5.8	1.5			
12/14	-3.4	-3.5	0.1			
3/15	4.4	5.0	-0.6			
6/15	-0.3	0.8	-1.1			
9/15	-11.9	-10.2	-1.7			
12/15	5.8	4.7	1.1			
3/16	-2.1	-2.9	0.8			
6/16	-2.1	-1.2	-0.9			
9/16	5.8	6.5	-0.7			
12/16	1.3	-0.7	2.0			
3/17	8.6	7.4	1.2			
6/17	2.5	6.4	-3.9			
9/17	5.7	5.5	0.2			
12/17	5.3	4.3	1.0			
3/18	-0.2	-1.4	1.2			
6/18	-0.3	-1.0	0.7			
9/18	1.0	1.4	-0.4			
12/18	-16.0	-12.5	-3.5			
3/19	9.7	10.1	-0.4			
6/19	4.5	4.0	0.5			
9/19	-2.2	-1.0	-1.2			
12/19	10.6	8.2	2.4			
3/20	-30.3	-22.7	-7.6			

## REAL ESTATE MANAGER SUMMARY



COMPONENT RETURNS AND RANKINGS								
MANAGER	(UNIVERSE)	QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	MARKET VALUE	
INTERCONTINENTAL		0.3	3.5	7.6	9.1		\$3,065,264	
NCREIF NFI-ODCE Index		1.0	2.5	4.9	6.8	8.5		
TOTAL		0.3	3.5	7.6	9.1		\$3,065,264	
NCREIF NFI-ODCE Index		1.0	2.5	4.9	6.8	8.5		

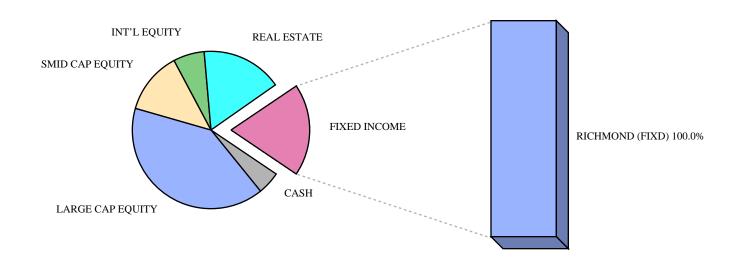
# REAL ESTATE QUARTERLY PERFORMANCE SUMMARY COMPARATIVE BENCHMARK: NCREIF NFI-ODCE INDEX



<b>Total Quarters Observed</b>	15
Quarters At or Above the Benchmark	12
Quarters Below the Benchmark	3
Batting Average	.800

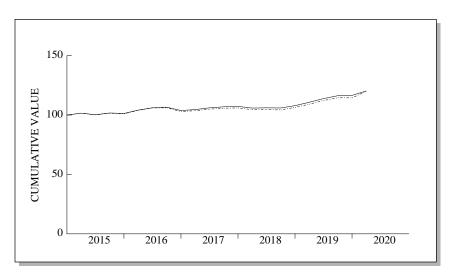
RATES OF RETURN					
Date	Portfolio	Benchmark	Difference		
9/16 12/16 3/17 6/17	3.4 5.7 1.7 1.4	2.1 2.1 1.8 1.7	1.3 3.6 -0.1		
9/17 12/17	2.5 2.7	1.7 1.9 2.1	-0.3 0.6 0.6		
3/18 6/18 9/18 12/18	2.8 2.9 2.5 2.1	2.2 2.0 2.1 1.8	0.6 0.9 0.4 0.3		
3/19 6/19 9/19	2.0 1.4 2.5	1.4 1.0 1.3	0.6 0.4 1.2		
12/19 3/20	3.2 0.3	1.5 1.0	1.7 -0.7		

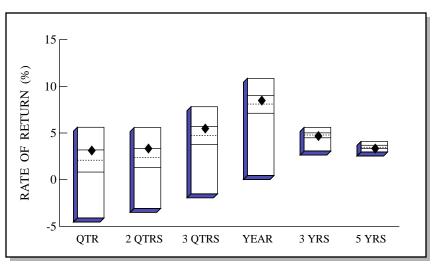
## FIXED INCOME MANAGER SUMMARY



COMPONENT RETURNS AND RANKINGS								
MANAGER	(UNIVERSE)	QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	MARKET VALUE	
RICHMOND	(Core Fixed Income)	3.2 (21)	3.4 (19)	8.6 (38)	4.7 (53)	3.4 (58)	\$3,474,336	
Bloomberg Barclays Aggre	gate A-or-Better	4.8	4.8	10.0	5.0	3.4		
TOTAL	(Core Fixed Income)	3.2 (21)	3.4 (19)	8.6 (38)	4.7 (53)	3.4 (58)	\$3,474,336	
Bloomberg Barclays Aggre	egate A-or-Better	4.8	4.8	10.0	5.0	3.4		

## FIXED INCOME RETURN COMPARISONS

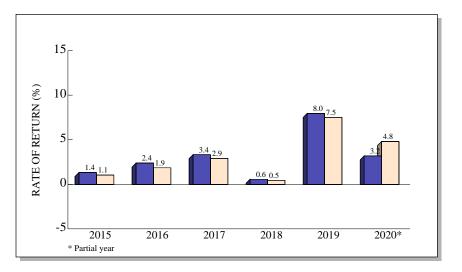




Core Fixed Income Universe



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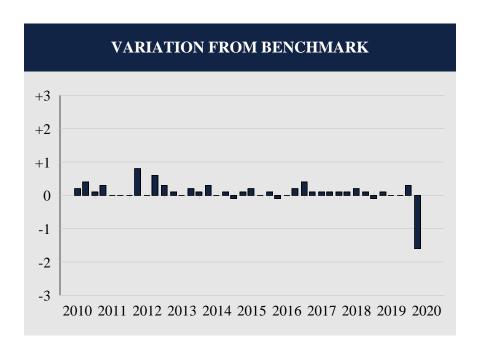


					ANNUA	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	3.2	3.4	5.6	8.6	4.7	3.4
(RANK)	(21)	(19)	(31)	(38)	(53)	(58)
5TH %ILE	5.6	5.6	7.8	10.9	5.6	4.1
25TH %ILE	3.2	3.4	5.7	9.0	5.0	3.7
MEDIAN	2.1	2.4	4.7	8.1	4.8	3.5
75TH %ILE	0.8	1.3	3.8	7.1	4.5	3.3
95TH %ILE	-4.1	-3.1	-1.5	0.4	3.1	3.0
Agg A+	4.8	4.8	7.0	10.0	5.0	3.4

Core Fixed Income Universe

## FIXED INCOME QUARTERLY PERFORMANCE SUMMARY

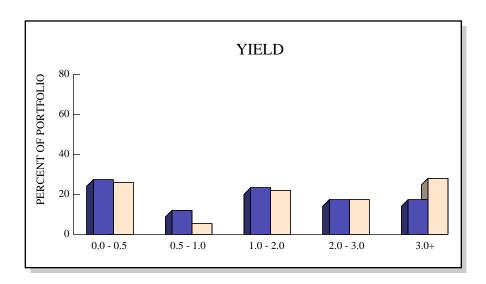
#### COMPARATIVE BENCHMARK: BLOOMBERG BARCLAYS AGGREGATE A-OR-BETTER



40
36
4
.900

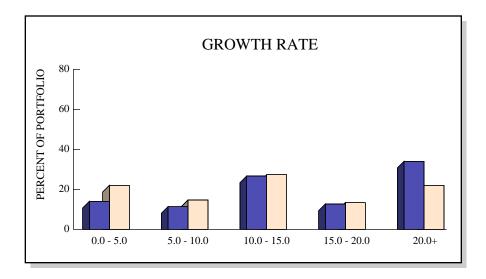
RATES OF RETURN						
Date	Portfolio	Benchmark	Difference			
6/10	3.7	3.5	0.2			
9/10	2.6	2.2	0.4			
12/10	-1.2	-1.3	0.1			
3/11	0.6	0.3	0.3			
6/11	2.3	2.3	0.0			
9/11	4.0	4.0	0.0			
12/11	1.0	1.0	0.0			
3/12	0.9	0.1	0.8			
6/12	2.0	2.0	0.0			
9/12	1.9	1.3	0.6			
12/12	0.3	0.0	0.3			
3/13	0.0	-0.1	0.1			
6/13	-2.1	-2.1	0.0			
9/13	0.7	0.5	0.2			
12/13	-0.2	-0.3	0.1			
3/14	1.9	1.6	0.3			
6/14	1.9	1.9	0.0			
9/14	0.3	0.2	0.1			
12/14 3/15 6/15 9/15	1.8 1.6 -1.3 1.5 -0.4	1.9 1.5 -1.5 1.5 -0.5	-0.1 0.1 0.2 0.0 0.1			
12/15 3/16 6/16 9/16	-0.4 2.8 1.9 0.4 -2.6	2.9 1.9 0.2	-0.1 -0.0 0.0 0.2 0.4			
12/16	-2.0	-3.0	0.4			
3/17	0.8	0.7	0.1			
6/17	1.4	1.3	0.1			
9/17	0.8	0.7	0.1			
12/17	0.3	0.2	0.1			
3/18	-1.3	-1.4	0.1			
6/18	0.2	0.0	0.2			
9/18	-0.1	-0.2	0.1			
12/18	1.9	2.0	-0.1			
3/19 6/19 9/19 12/19	2.6 2.8 2.1 0.2	2.5 2.8 2.1 -0.1	0.1 0.0 0.0 0.0 0.3			
3/20	3.2	4.8	-1.6			

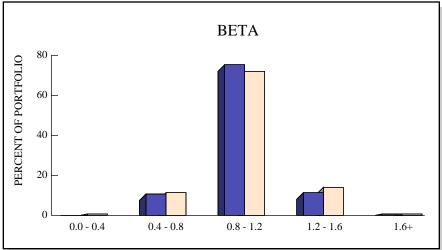
## STOCK CHARACTERISTICS



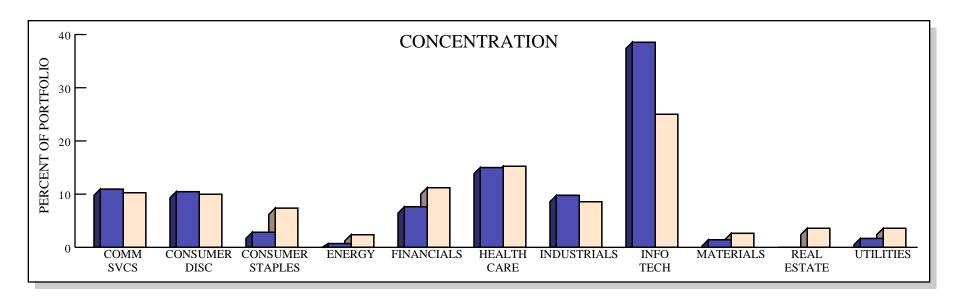


	# HOLDINGS	YIELD	GROWTH	P/E	BETA	
PORTFOLIO	124	1.7%	18.1%	25.6	1.00	
RUSSELL 1000	997	2.2%	13.3%	25.5	0.99	

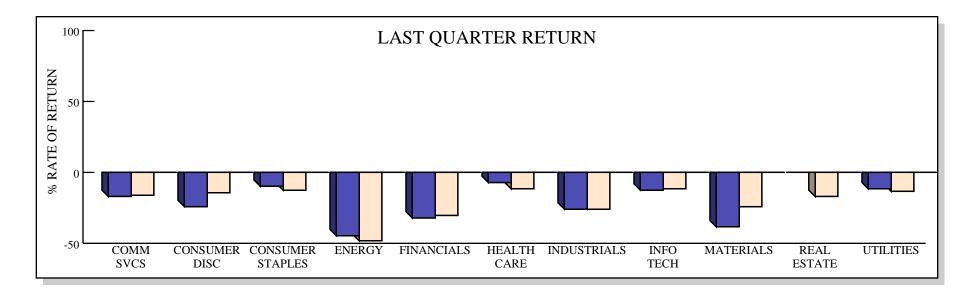




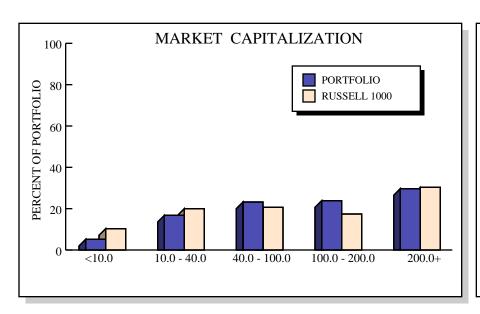
## STOCK INDUSTRY ANALYSIS

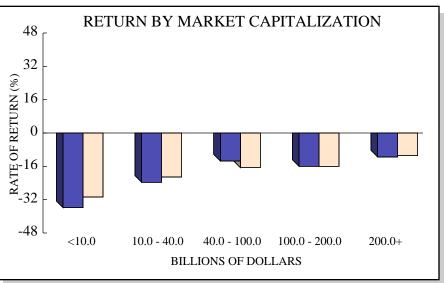






## **TOP TEN HOLDINGS**

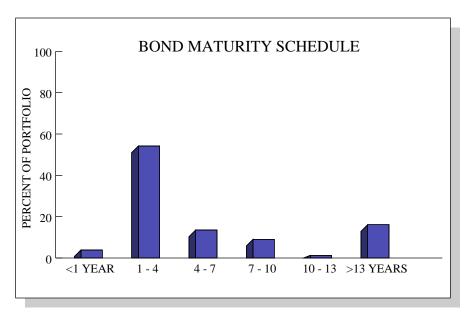


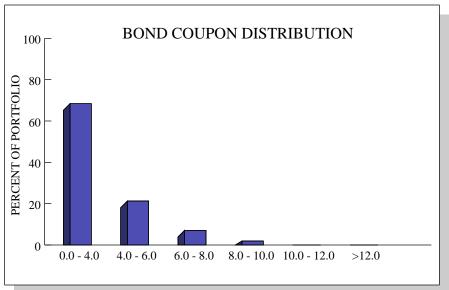


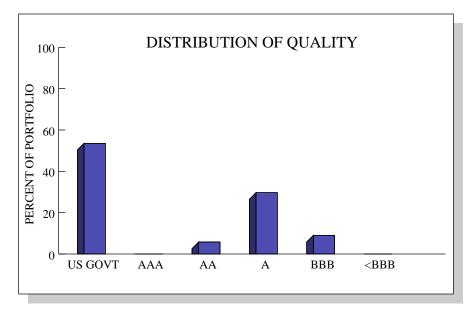
# TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	MICROSOFT CORP	\$ 419,035	5.69%	0.3%	Information Technology	\$ 1199.6 B
2	FACEBOOK INC-CLASS A	321,590	4.37%	-18.7%	Communication Services	401.3 B
3	ALPHABET INC-CL C	296,517	4.03%	-13.0%	Communication Services	396.5 B
4	ADOBE INC	288,644	3.92%	-3.5%	Information Technology	153.3 B
5	ABBOTT LABORATORIES	234,757	3.19%	-8.8%	Health Care	139.2 B
6	VISA INC-CLASS A SHARES	234,752	3.19%	-14.1%	Information Technology	274.9 B
7	MASTERCARD INC - A	211,607	2.87%	-19.0%	Information Technology	240.2 B
8	ZOETIS INC	209,017	2.84%	-11.0%	Health Care	55.9 B
9	ACCENTURE PLC-CL A	184,484	2.51%	-22.2%	Information Technology	104.0 B
10	INTEL CORP	173,725	2.36%	-9.1%	Information Technology	231.5 B

## **BOND CHARACTERISTICS**







	PORTFOLIO	AGGREGATE A+
No. of Securities	152	7,899
Duration	5.51	5.38
YTM	1.40	1.20
Average Coupon	3.67	2.91
Avg Maturity / WAL	7.08	7.17
Average Quality	AAA-AA	USG-AAA
Average Quality	AAA-AA	USG-AAA

# **Cocoa Firefighters Pension Fund**

## Compliance and Performance Objectives as of March 2020

#### **Performance Objectives**

Total Portfolio return exceeds the Policy Index for the three or five year period: Yes Large Cap Portfolio return exceeds the Russell 1000 Index for the three or five year period: Yes Large Cap Portfolio rank exceeds the median for the three or five year period: Yes SMid Cap Portfolio return exceeds the Russell 2500 Index for the three or five year period: No SMid Cap Portfolio rank exceeds the median for the three or five year period: No International Equity Portfolio return exceeds the MSCI EAFE Net Index for the three or five year period: No International Equity Portfolio rank exceeds the median for the three or five year period: No Fixed Income Portfolio return exceeds the Barclays Aggregate A or better Index for the three or five year period: Yes Fixed Income Portfolio rank exceeds the median for the three or five year period: No

#### **Asset Allocation Compliance**

Total Fund Asset Allocation	Actual	Target	Minimum	Maximum	Compliance
Domestic Equity	54.8%	60.0%	40.0%	80.0%	YES
Int'l Equity	6.4%	10.0%	0.0%	12.0%	YES
Real Estate	16.8%	15.0%	10.0%	20.0%	YES
Fixed	19.0%	15.0%	10.0%	20.0%	YES
Cash	4.7%				

Manager Allocation	Actual	Target	Minimum	Maximum	Compliance
Polen Capital Mgmt	23.2%	20.0%	15.0%	25.0%	YES
Brandywine	18.8%	20.0%	15.0%	25.0%	YES
Aristotle	12.8%	20.0%	15.0%	25.0%	NO
Highland Capital Mgmt	6.5%	10.0%	0.0%	12.0%	YES
Intercontinental	16.8%	10.0%	5.0%	15.0%	NO
Richmond Capital Mgmt	19.6%	20.0%	10.0%	30.0%	YES
Cash account	2.4%				

# **Cocoa Firefighters Pension Fund**

# **Compliance and Performance Objectives as of March 2020**

#### **Performance Objectives**

Polen Portfolio return exceeds the Russell 1000 Growth Index for the three or five year period:	Yes
Polen Portfolio rank exceeds the median for the three or five year period:	Yes
Polen Portfolio cash allocation is 12% or less:	Yes
Polen Portfolio holdings are all listed on national stock exchanges:	Yes
Polen Portfolio holdings of ADR / foreign multinational companies do not exceed 20%:	Yes
Polen Portfolio Beta is 1.25 or less:	Yes
Polen Portfolio holdings market capitalizations are not less than \$1 billion.	Yes
Polen Portfolio holdings individually do not exceed 11% of portfolio:	Yes
Polen Portfolio holdings individually do not exceed 10% of their market capitalization:	Yes
Brandywine Portfolio return exceeds the Russell 1000 Value Index for the three or five year period:	N/A
Brandywine Portfolio rank exceeds the median for the three or five year period:	N/A
Brandywine Portfolio cash allocation is 5% or less:	Yes
Brandywine Portfolio holdings are all listed on national stock exchanges:	Yes
Brandywine Portfolio holdings all have a minimum 5 year operating history:	Yes
Brandywine Portfolio holdings of ADR / foreign multinational companies do not exceed 20%:	Yes
Brandywine Portfolio Beta is 1.15 or less:	Yes
Brandywine Portfolio holdings market capitalizations are not less than \$1 billion.	Yes
Brandywine Portfolio holdings individually do not exceed 7% of portfolio:	Yes
Brandywine Portfolio holdings individually do not exceed 5% of their market capitalization:	Yes

# **Cocoa Firefighters Pension Fund**

## **Compliance and Performance Objectives as of March 2020**

### **Performance Objectives**

Aristotle Capital Portfolio return exceeds the Russell 2500 Index for the three or five year period:	N/A
Aristotle Capital Portfolio rank exceeds the median for the three or five year period:	N/A
Highland Capital Portfolio return exceeds the MSCI EAFE Index for the three or five year period:	No
Highland Capital Portfolio rank exceeds the median for the three or five year period:	No
Highland Capital Portfolio cash allocation is 5% or less:	Yes
Richmond Portfolio return exceeds the Barclays Agg A+ or better Index for the three or five year period:	Yes
Richmond Portfolio rank exceeds the median for the three or five year period:	No
Richmond Portfolio cash allocation is 10% or less:	Yes
Richmond Portfolio minimum rating is A or better by one or more recognized rating services:	Yes
Richmond Portfolio holdings do not exceed 5% in any one non-USG bond:	Yes

# City of Cocoa Firefighters' Retirement System Manager Fee Schedules

Portfolio	Fee Schedule
Polen Capital	0.65% per annum
Brandywine	0.4% per annum
Aristotle	0.59% per annum
Highland Capital	0.5% per annum
Intercontinental	1.1% on balance, preferred return 8%, carried interest 20% per annum
Richmond	0.3% per annum

## **APPENDIX - MAJOR MARKET INDEX RETURNS**

Economic Data Style		QTR	FYTD	1 Year	3 years	5 Years
Consumer Price Index	Economic Data	0.4	0.5	1.5	1.9	1.8
Domestic Equity	Style	QTR	FYTD	1 Year	3 years	5 Years
Russell 3000	Broad Equity	-20.9	-13.7	-9.1	4.0	5.8
S&P 500	Large Cap Core	-19.6	-12.3	-7.0	5.1	6.7
Russell 1000	Large Cap	-20.2	-13.0	-8.0	4.6	6.2
Russell 1000 Growth	Large Cap Growth	-14.1	-5.0	0.9	11.3	10.4
Russell 1000 Value	Large Cap Value	-26.7	-21.3	-17.2	-2.2	1.9
Russell Mid Cap	Midcap	-27.1	-21.9	-18.3	-0.8	1.8
Russell Mid Cap Growth	Midcap Growth	-20.0	-13.5	-9.4	6.5	5.6
Russell Mid Cap Value	Midcap Value	-31.7	-27.4	-24.1	-6.0	-0.8
Russell 2000	Small Cap	-30.6	-23.7	-24.0	-4.7	-0.3
Russell 2000 Growth	Small Cap Growth	-25.8	-17.3	-18.6	0.1	1.7
Russell 2000 Value	Small Cap Value	-35.7	-30.2	-29.7	-9.5	-2.4
International Equity	Style	QTR	FYTD	1 Year	3 years	5 Years
MSCI All Country World Ex US	Foreign Equity	-23.3	-16.4	-15.1	-1.5	-0.2
MSCI EAFE	Developed Markets Equity	-22.7	-16.4	-13.9	-1.3	-0.1
MSCI EAFE Growth	Developed Markets Growth		-10.4	-5.4	3.4	2.9
MSCI EAFE Value	Developed Markets Value	-28.1	-22.4	-22.3	-6.1	-3.3
MSCI Emerging Markets	Emerging Markets Equity	-23.6	-14.5	-17.4	-1.3	0.0
Domestic Fixed Income	Style	QTR	FYTD	1 Year	3 years	5 Years
Bloomberg Barclays Aggregate Index	Core Fixed Income	3.1	3.3	8.9	4.8	3.4
Bloomberg Barclays Capital Gov't Bond	Treasuries	8.1	7.2	13.1	5.8	3.6
Bloomberg Barclays Capital Credit Bond	Corporate Bonds	-3.1	-2.1	5.1	4.2	3.3
Intermediate Aggregate	Core Intermediate	2.5	3.0	6.9	3.9	2.8
ML/BoA 1-3 Year Treasury	Short Term Treasuries	2.8	3.3	5.4	2.7	1.8
Bloomberg Barclays Capital High Yield	High Yield Bonds	-12.7	-10.4	-6.9	0.8	2.8
Alternative Assets	Style	QTR	FYTD	1 Year	3 years	5 Years
Bloomberg Barclays Global Treasury Ex US	International Treasuries	-3.2	-3.4	0.5	2.5	2.1
NCREIF NFI-ODCE Index	Real Estate	1.0	2.5	4.9	6.8	8.5
	ixui Lbiuic	1.0	4.0			0.5

### **APPENDIX - DISCLOSURES**

\* The Policy Index is a policy-weighted passive index constructed as follows:

For all periods through 6/30/2010:

50% S&P 500 30% Bloomberg Barclays Aggregate A+10% MSCI EAFE

10% Russell 2000

For the periods since 7/1/2010 through 9/1/2011:

20% Russell 1000 Value 20% Russell 1000 Growth 10% Russell 2000

10% Russell Midcap 10% MSCI EAFE 30% Bloomberg Barclays Aggregate A+

For the periods since 9/1/2011 through 6/30/2016:

20% Russell 1000 Value 20% Russell 1000 Growth 20% Russell 2500

10% MSCI EAFE 30% Bloomberg Barclays Aggregate A+

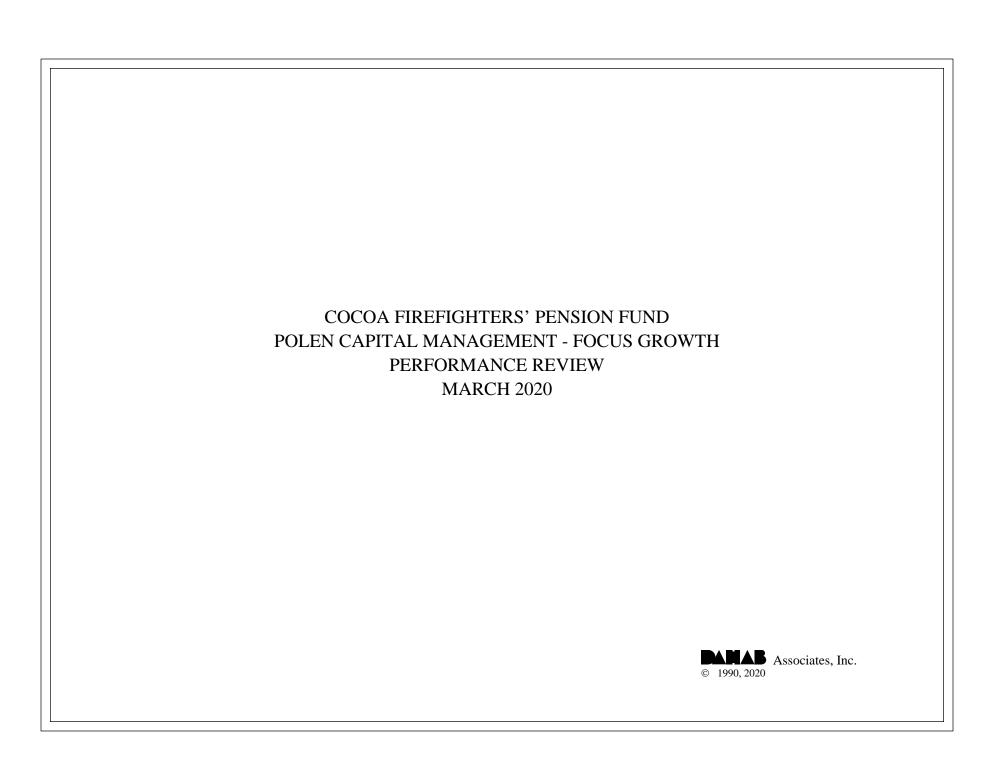
For all periods since 6/30/2016:

20% Russell 1000 Value 20% Russell 1000 Growth 20% Russell 2500

10% MSCI EAFE 10% NCREIF ODCE 20% Bloomberg Barclays Aggregate A+

\* The blended assumption rate is 8.0% through September 30, 2018, 7.9% through September 30, 2019, and 7.6% thereafter.

- \* Dahab Associates utilizes data provided by a custodian and other vendors it believes are reliable. However, it cannot assume responsibility for errors and omissions therefrom.
- \* All returns were calculated on a time-weighted basis, and are gross of fees unless otherwise noted.
- \* All returns for periods greater than one year are annualized.
- \* Dahab Associates uses the modified duration measure to present average duration.
- \* All values are in US dollars.



#### INVESTMENT RETURN

As of March 31st, 2020, the Cocoa Firefighters' Pension Fund's Polen Capital Management Focus Growth portfolio was valued at \$4,235,569, which was a decrease of \$638,174 from the December ending value of \$4,873,743. During the last three months, the Fund recorded net withdrawals of \$7,876 and \$630,298 in net investment losses. The fund's net investment loss was a result of income receipts totaling \$7,044 and realized and unrealized capital losses totaling \$637,342.

### RELATIVE PERFORMANCE

#### **Total Fund**

For the first quarter, the Polen Capital Management Focus Growth portfolio returned -12.9%, which was 1.2% greater than the Russell 1000 Growth Index's return of -14.1% and ranked in the 35th percentile of the Large Cap Growth universe. Over the trailing year, the portfolio returned 3.1%, which was 2.2% above the benchmark's 0.9% performance, ranking in the 13th percentile. Since December 2011, the account returned 15.3% on an annualized basis and ranked in the 18th percentile. For comparison, the Russell 1000 Growth returned an annualized 14.0% over the same period.

#### ASSET ALLOCATION

On March 31st, 2020, large cap equities comprised 94.5% of the total portfolio (\$4.0 million), while cash & equivalents totaled 5.5% (\$231,723).

### **EQUITY ANALYSIS**

At quarter end, the Polen Capital Management portfolio was invested in five of the eleven industry sectors depicted in our analysis. Relative to the Russell 1000 Growth index, the portfolio was heavily concentrated in three sectors: Communication Services, Health Care and Information Technology. The Consumer Discretionary sector was notably underweight and the Financials sector fell fairly in line with the benchmark. The remaining six sectors were left vacant.

Last quarter, the overweight Health Care sector performed well and helped to boost the funds overall performance. The Financials sector, while being moderately weighted compared to its respective index, was the only invested sector to produce positive returns. Overall the portfolio finished the quarter 120 basis points ahead of the index.

## **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY									
	Qtr / YTD	FYTD	1 Year	3 Year	5 Year	Since 12/11			
Total Portfolio - Gross	-12.9	-3.7	3.1	15.5	13.8	15.3			
LARGE CAP GROWTH RANK	(35)	(26)	(13)	(12)	(4)	(18)			
Total Portfolio - Net	-13.1	-4.0	2.5	14.8	13.1	14.6			
Russell 1000G	-14.1	-5.0	0.9	11.3	10.4	14.0			
Large Cap Equity - Gross	-13.3	-3.8	3.2	16.2	14.4	16.0			
LARGE CAP GROWTH RANK	(40)	(27)	(12)	(8)	(3)	(9)			
Russell 1000G	-14.1	-5.0	0.9	11.3	10.4	14.0			
S&P 500	-19.6	-12.3	-7.0	5.1	6.7	11.4			

ASSET ALLOCATION							
Large Cap Equity Cash	94.5% 5.5%	\$ 4,003,846 231,723					
Total Portfolio	100.0%	\$ 4,235,569					

## INVESTMENT RETURN

 Market Value 12/2019
 \$ 4,873,743

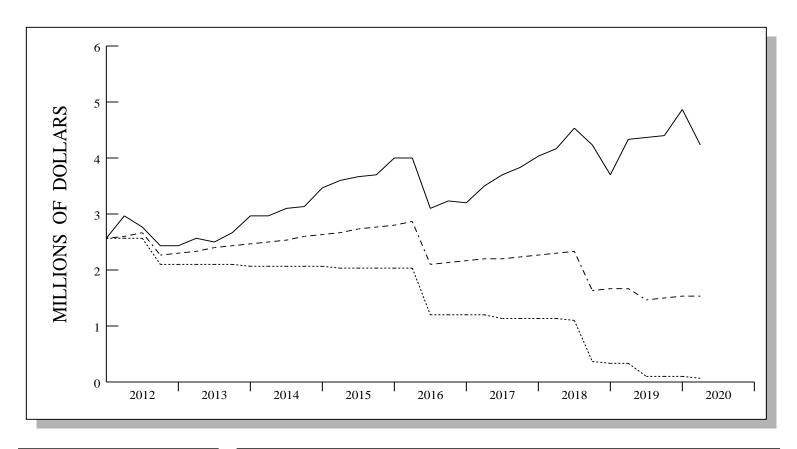
 Contribs / Withdrawals
 -7,876

 Income
 7,044

 Capital Gains / Losses
 -637,342

 Market Value 3/2020
 \$ 4,235,569

## **INVESTMENT GROWTH**

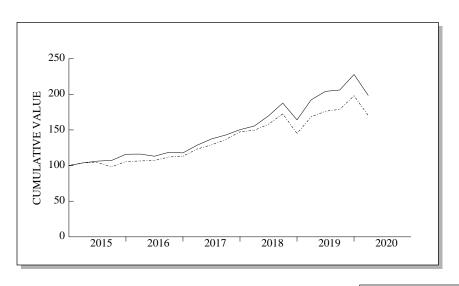


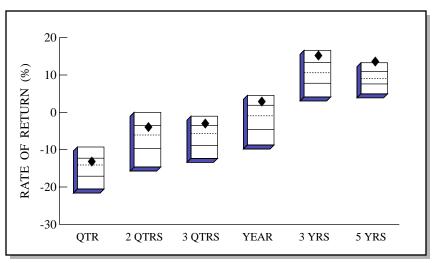
----- ACTUAL RETURN
----- BLENDED RATE
----- 0.0%

VALUE ASSUMING
BLENDED RATE \$ 1,555,780

	LAST QUARTER	PERIOD 12/11 - 3/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 4,873,743 - 7,876 -630,298 \$ 4,235,569	\$ 2,576,962 - 2,477,267 4,135,874 \$ 4,235,569
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	7,044 -637,342 -630,298	263,571 3,872,303 4,135,874

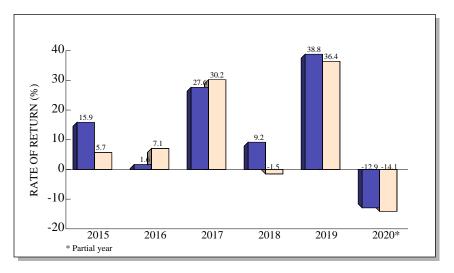
## TOTAL RETURN COMPARISONS





Large Cap Growth Universe



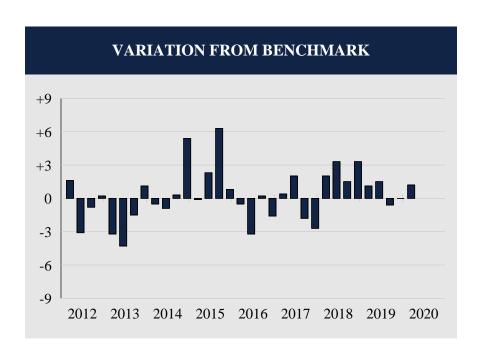


					ANNU <i>A</i>	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	-12.9	-3.7	-2.8	3.1	15.5	13.8
(RANK)	(35)	(26)	(16)	(13)	(12)	(4)
5TH %ILE	-9.3	0.0	-1.0	4.6	16.6	13.3
25TH %ILE	-12.3	-3.6	-3.5	1.9	13.4	11.0
MEDIAN	-14.1	-6.1	-5.7	-0.9	10.6	9.1
75TH %ILE	-17.1	-9.7	-8.9	-4.6	7.8	7.6
95TH %ILE	-20.6	-14.6	-12.3	-8.8	4.1	5.0
Russ 1000G	-14.1	-5.0	-3.6	0.9	11.3	10.4

Large Cap Growth Universe

## TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

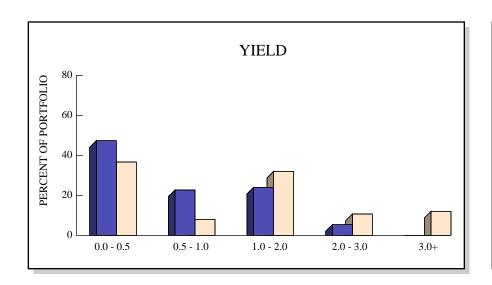
COMPARATIVE BENCHMARK: RUSSELL 1000 GROWTH

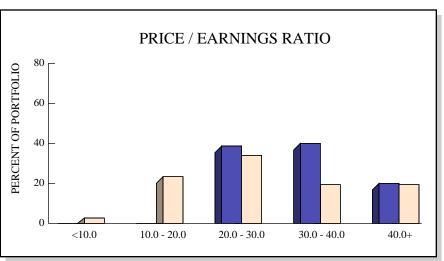


<b>Total Quarters Observed</b>	33
Quarters At or Above the Benchmark	19
Quarters Below the Benchmark	14
Batting Average	.576

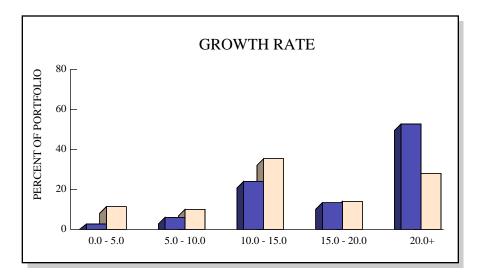
RATES OF RETURN							
Date	Portfolio	Benchmark	Difference				
3/12	16.3	14.7	1.6				
6/12	-7.1	-4.0	-3.1				
9/12	5.3	6.1	-0.8				
12/12	-1.1	-1.3	0.2				
3/13	6.3	9.5	-3.2				
6/13	-2.2	2.1	-4.3				
9/13	6.6	8.1	-1.5				
12/13	11.5	10.4	1.1				
3/14	0.6	1.1	-0.5				
6/14	4.2	5.1	-0.9				
9/14	1.8	1.5	0.3				
12/14	10.2	4.8	5.4				
3/15	3.7	3.8	-0.1				
6/15	2.4	0.1	2.3				
9/15	1.0	-5.3	6.3				
12/15	8.1	7.3	0.8				
3/16	0.2	0.7	-0.5				
6/16	-2.6	0.6	-3.2				
9/16	4.8	4.6	0.2				
12/16	-0.6	1.0	-1.6				
3/17	9.3	8.9	0.4				
6/17	6.7	4.7	2.0				
9/17	4.1	5.9	-1.8				
12/17	5.2	7.9	-2.7				
3/18	3.4	1.4	2.0				
6/18	9.1	5.8	3.3				
9/18	10.7	9.2	1.5				
12/18	-12.6	-15.9	3.3				
3/19	17.2	16.1	1.1				
6/19	6.1	4.6	1.5				
9/19	0.9	1.5	-0.6				
12/19	10.6	10.6	0.0				
3/20	-12.9	-14.1	1.2				

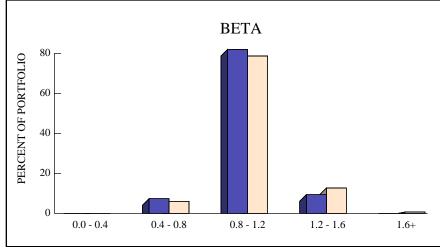
## STOCK CHARACTERISTICS

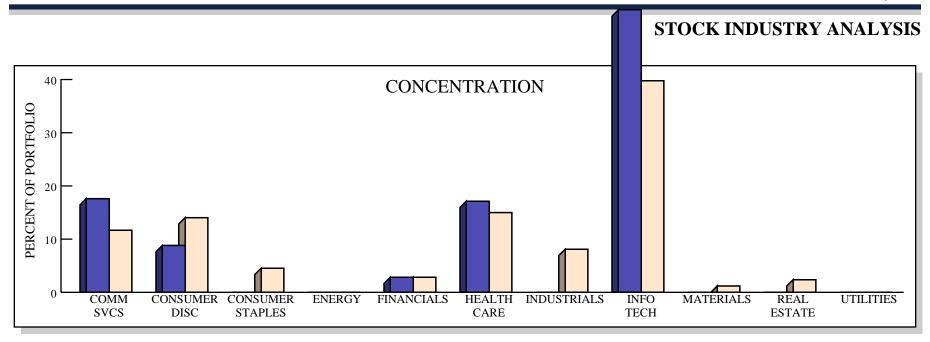




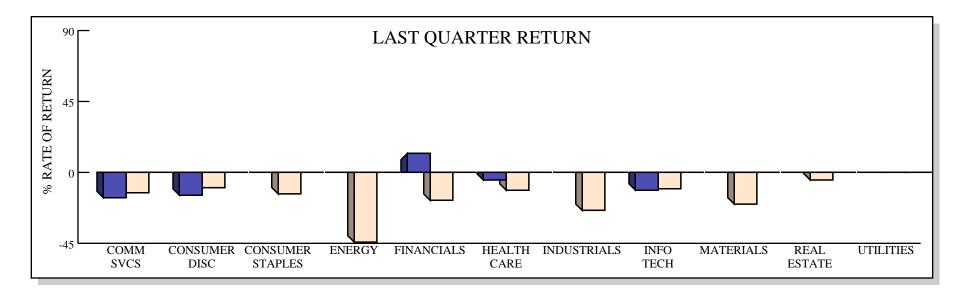
	# HOLDINGS	YIELD	GROWTH	P/E	BETA	
PORTFOLIO	22	0.6%	24.8%	35.0	0.98	
RUSSELL 1000G	532	1.3%	17.3%	31.4	0.99	



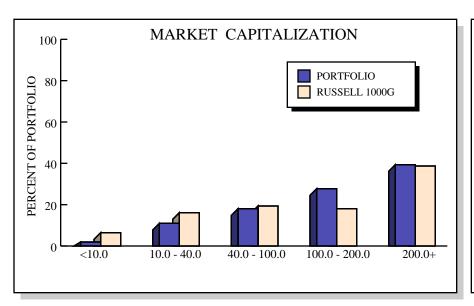


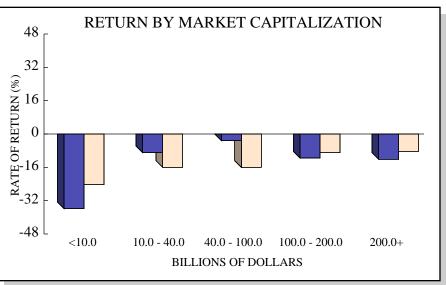






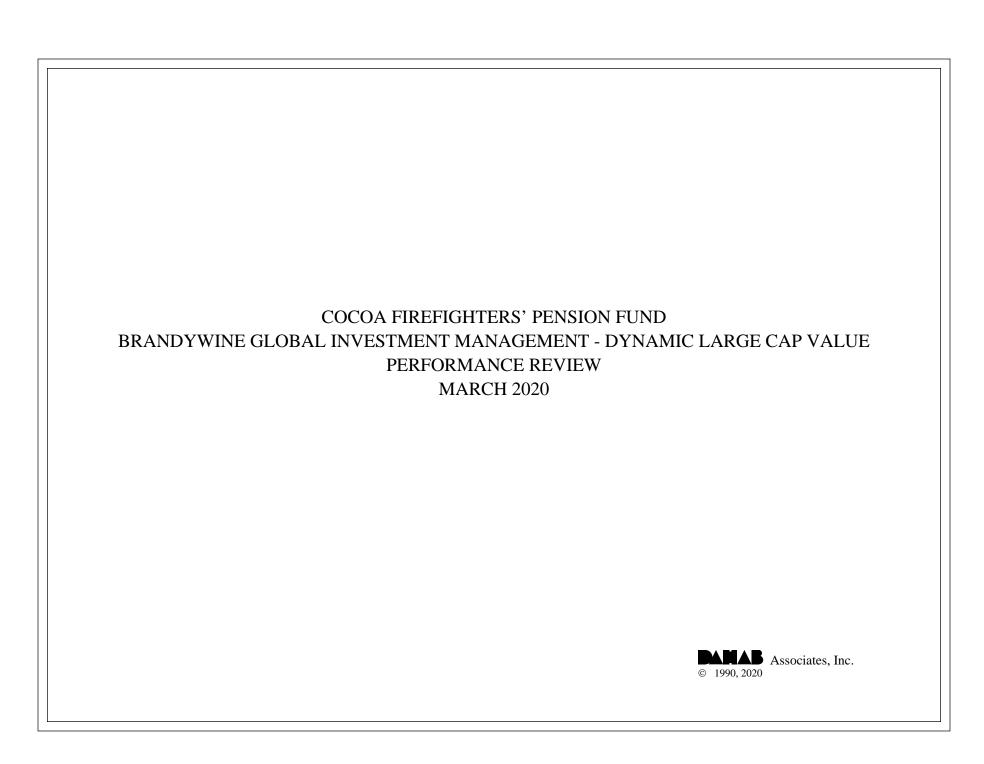
## **TOP TEN HOLDINGS**





# TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	MICROSOFT CORP	\$ 419,035	10.47%	0.3%	Information Technology	\$ 1199.6 B
2	FACEBOOK INC-CLASS A	321,590	8.03%	-18.7%	Communication Services	401.3 B
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6	VISA INC-CLASS A SHARES	234,752	5.86%	-14.1%	Information Technology	274.9 B
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9	ACCENTURE PLC-CL A	184,484	4.61%	-22.2%	Information Technology	104.0 B
10	SERVICENOW INC	165,357	4.13%	1.5%	Information Technology	54.4 B



#### INVESTMENT RETURN

On March 31st, 2020, the Cocoa Firefighters' Pension Fund's Brandywine Global Investment Management Dynamic Large Cap Value portfolio was valued at \$3,434,999, a decrease of \$1,193,656 from the December ending value of \$4,628,655. Last quarter, the account recorded total net withdrawals of \$4,629 in addition to \$1,189,027 in net investment losses. The fund's net investment loss was a result of income receipts totaling \$25,355 and realized and unrealized capital losses totaling \$1,214,382.

#### RELATIVE PERFORMANCE

#### **Total Fund**

During the first quarter, the Brandywine Global Investment Management Dynamic Large Cap Value portfolio lost 25.7%, which was 1.0% greater than the Russell 1000 Value Index's return of -26.7% and ranked in the 46th percentile of the Large Cap Value universe. Over the trailing year, the portfolio returned -15.4%, which was 1.8% greater than the benchmark's -17.2% performance, and ranked in the 46th percentile. Since June 2017, the account returned 0.1% per annum and ranked in the 31st percentile. For comparison, the Russell 1000 Value returned an annualized -2.9% over the same time frame.

#### ASSET ALLOCATION

At the end of the first quarter, large cap equities comprised 97.8% of the total portfolio (\$3.4 million), while cash & equivalents comprised the remaining 2.2% (\$76,184).

### **EQUITY ANALYSIS**

At quarter end, the Brandywine Global Investment Large Cap Value portfolio was invested in ten of the eleven industry sectors depicted in our analysis. Relative to the Russell 1000 Value index, the portfolio was heavily concentrated in the Consumer Discretionary, Industrials and Information Technology. Conversely the Communication Services, Consumer Staples, Energy, Financials, Health Care, Materials and Utilities sectors had notably less representation than the index. The Materials sector fell in line with the index and the Real Estate sector remained vacant.

The portfolio beat its benchmark through a mix of weighting and selection effects. In the highly overweight Industrials and Information Technology sectors, the portfolio outstripped the benchmark by 160 and 280 basis points, respectively. An additional tailwind was that these two sectors were two of the best performing sectors last quarter. The portfolio had over 40% allocated to these two sectors compared to the benchmarks 15% weighting. Another tailwind was the portfolio's relatively low allocations to the worst performing sectors, Energy and Financials. One sore spot for the portfolio was in the Consumer Staples sector, which fell less than the benchmark. The portfolio's relatively low allocation there held the portfolio back. Overall, the portfolio outpaced the benchmark by 100 basis points.

## **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY									
	Qtr / YTD	FYTD	1 Year	3 Year	5 Year	Since 06/17			
Total Portfolio - Gross	-25.7	-18.4	-15.4			0.1			
LARGE CAP VALUE RANK	(46)	(31)	(46)			(31)			
Total Portfolio - Net	-25.8	-18.6	-15.7			-0.3			
Russell 1000V	-26.7	-21.3	-17.2	-2.2	1.9	-2.9			
Large Cap Equity - Gross	-26.2	-18.8	-15.7			-0.1			
LARGE CAP VALUE RANK	(50)	(33)	(48)			(33)			
Russell 1000V	-26.7	-21.3	-17.2	-2.2	1.9	-2.9			

ASSET ALLOCATION					
Large Cap Equity Cash	97.8% 2.2%	\$ 3,358,815 76,184			
Total Portfolio	100.0%	\$ 3,434,999			

## INVESTMENT RETURN

 Market Value 12/2019
 \$ 4,628,655

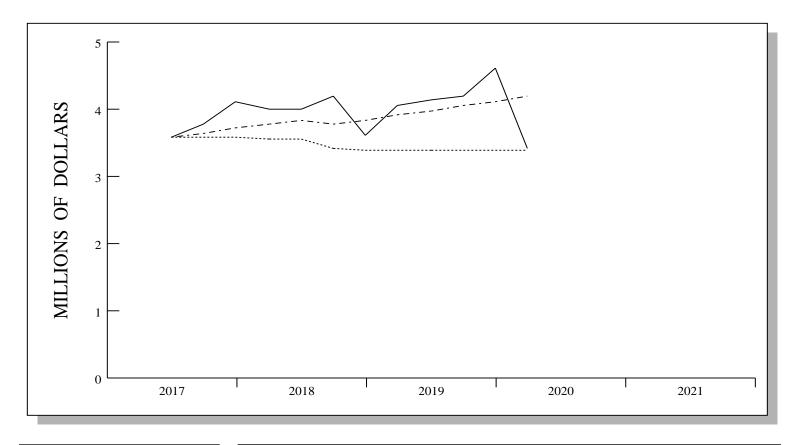
 Contribs / Withdrawals
 -4,629

 Income
 25,355

 Capital Gains / Losses
 -1,214,382

 Market Value 3/2020
 \$ 3,434,999

## **INVESTMENT GROWTH**

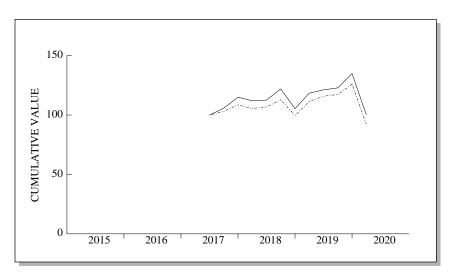


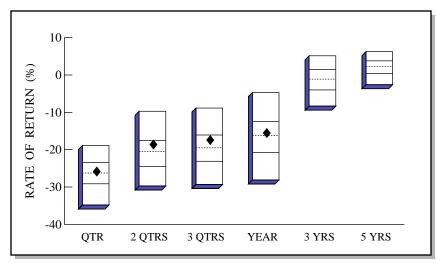
----- ACTUAL RETURN
----- BLENDED RATE
----- 0.0%

VALUE ASSUMING
BLENDED RATE \$ 4,200,654

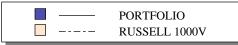
	LAST QUARTER	PERIOD 6/17 - 3/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 4,628,655 - 4,629 \(\frac{-1,189,027}{\$ 3,434,999}\)	\$ 3,592,170 -202,075 44,904 \$ 3,434,999
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	25,355 -1,214,382 -1,189,027	254,415 -209,511 44,904

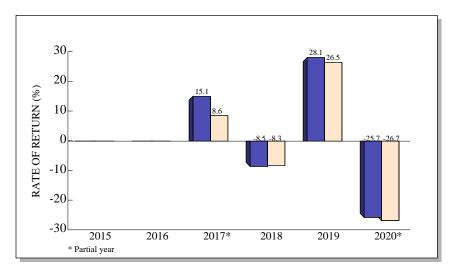
## TOTAL RETURN COMPARISONS





Large Cap Value Universe



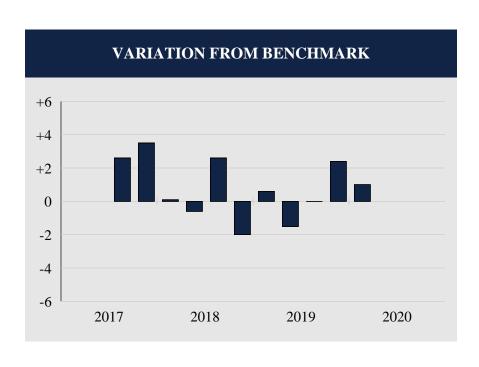


					ANNUA	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	-25.7	-18.4	-17.3	-15.4		
(RANK)	(46)	(31)	(35)	(46)		
5TH %ILE	-18.9	-9.7	-8.8	-4.7	5.2	6.3
25TH %ILE	-23.5	-17.5	-16.1	-12.5	1.5	3.8
MEDIAN	-26.3	-20.5	-19.5	-16.3	-1.1	2.3
75TH %ILE	-29.2	-24.5	-23.1	-20.8	-4.0	0.4
95TH %ILE	-34.9	-29.7	-29.3	-28.1	-8.4	-2.6
Russ 1000V	-26.7	-21.3	-20.2	-17.2	-2.2	1.9

Large Cap Value Universe

## TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

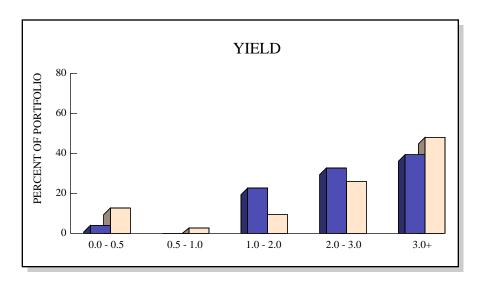
COMPARATIVE BENCHMARK: RUSSELL 1000 VALUE

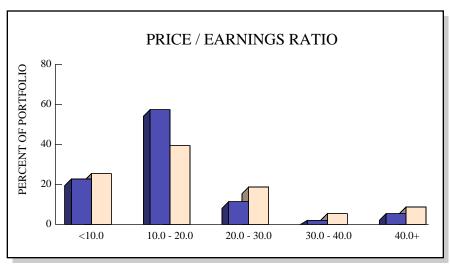


<b>Total Quarters Observed</b>	11
Quarters At or Above the Benchmark	8
<b>Quarters Below the Benchmark</b>	3
Batting Average	.727

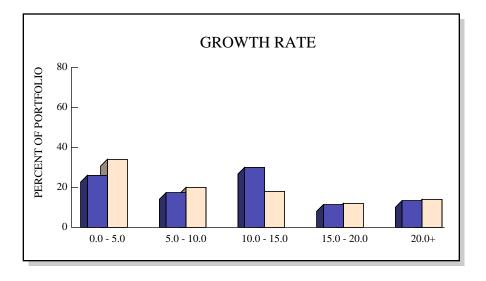
RATES OF RETURN						
Date	Portfolio	Benchmark	Difference			
9/17	5.7	3.1	2.6			
12/17	8.8	5.3	3.5			
3/18	-2.7	-2.8	0.1			
6/18	0.6	1.2	-0.6			
9/18	8.3	5.7	2.6			
12/18	-13.7	-11.7	-2.0			
3/19	12.5	11.9	0.6			
6/19	2.3	3.8	-1.5			
9/19	1.4	1.4	0.0			
12/19	9.8	7.4	2.4			
3/20	-25.7	-26.7	1.0			

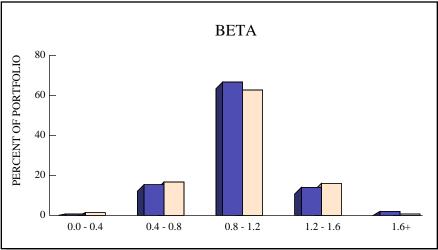
## STOCK CHARACTERISTICS



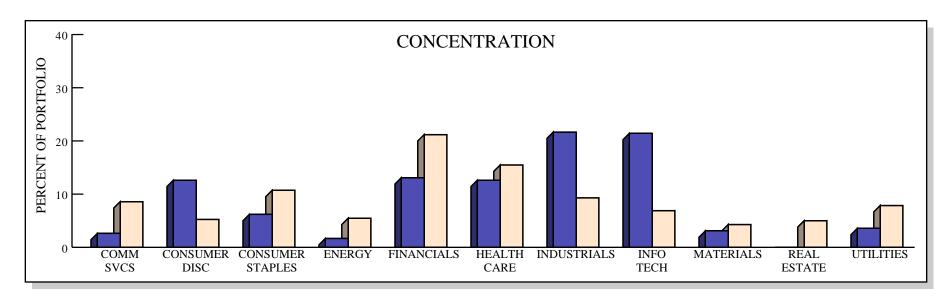


	# HOLDINGS	YIELD	GROWTH	P/E	BETA	
PORTFOLIO	102	3.0%	10.8%	16.1	1.03	
RUSSELL 1000V	765	3.4%	8.6%	18.3	0.99	

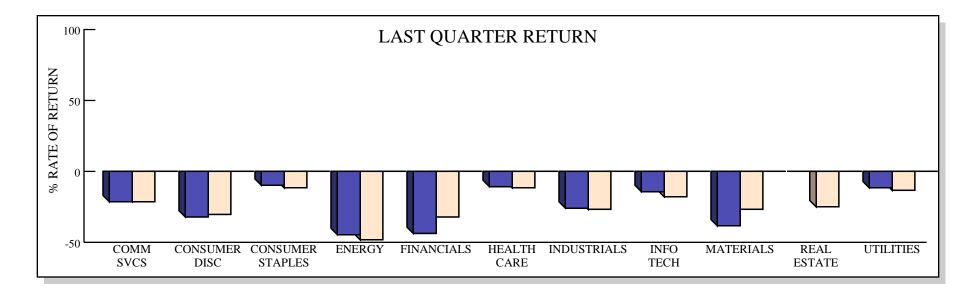




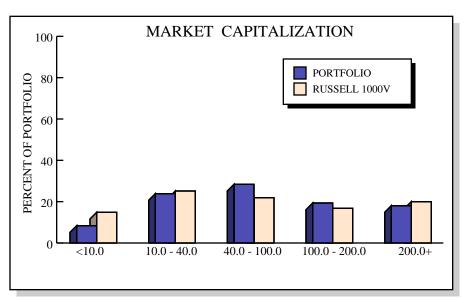
## STOCK INDUSTRY ANALYSIS

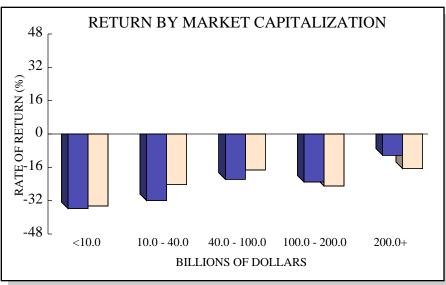






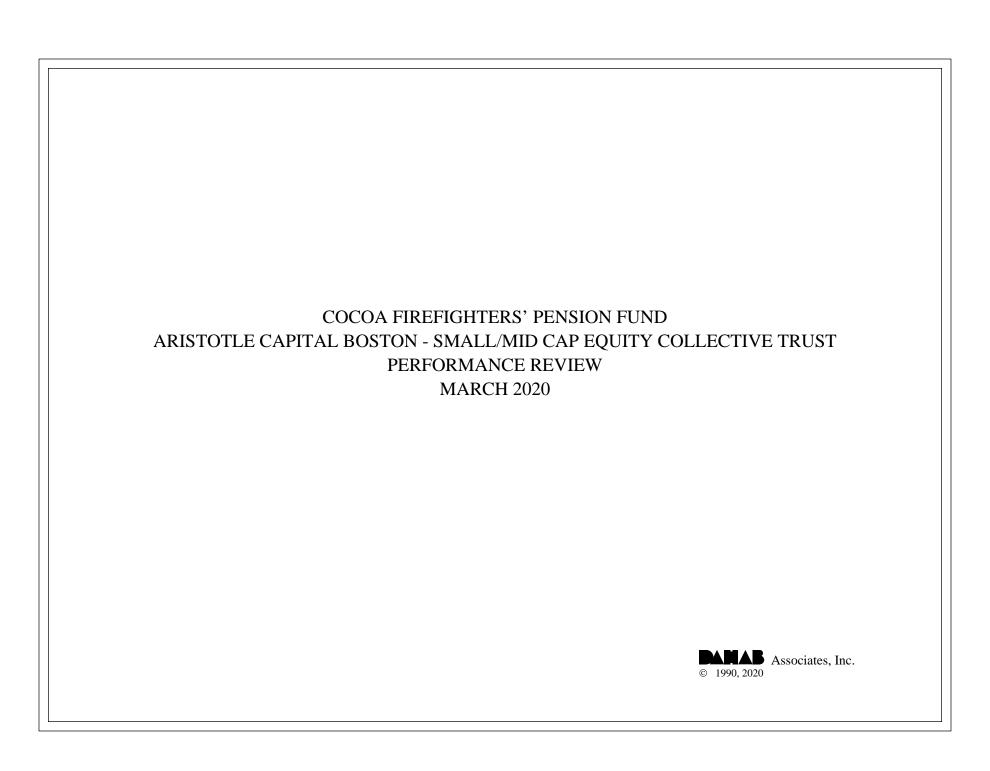
## **TOP TEN HOLDINGS**





# TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	INTEL CORP	\$ 173,725	5.17%	-9.1%	Information Technology	\$ 231.5 B
2	APPLE INC	161,220	4.80%	-13.2%	Information Technology	1112.6 B
3	AMGEN INC	156,102	4.65%	-15.3%	Health Care	119.6 B
4	UNION PACIFIC CORP	116,358	3.46%	-21.5%	Industrials	97.4 B
5	ORACLE CORP	108,356	3.23%	-8.4%	Information Technology	152.4 B
6	CISCO SYSTEMS INC	104,329	3.11%	-17.4%	Information Technology	166.7 B
7	WELLS FARGO & CO	101,799	3.03%	-46.1%	Financials	117.4 B
8	CATERPILLAR INC	99,910	2.97%	-20.9%	Industrials	63.8 B
9	BOOKING HOLDINGS INC	96,863	2.88%	-34.5%	Consumer Discretionary	55.2 B
10	ILLINOIS TOOL WORKS	96,499	2.87%	-20.3%	Industrials	45.1 B



### **INVESTMENT RETURN**

On March 31st, 2020, the Cocoa Firefighters' Pension Fund's Aristotle Capital Boston Small/Mid Cap Equity Collective Trust portfolio was valued at \$2,330,074, a decrease of \$1,182,961 from the December ending value of \$3,513,035. Last quarter, the account recorded no net contributions or withdrawals, while recording a net investment loss for the quarter of \$1,182,961. Since there were no income receipts for the first quarter, net investment losses were the result of capital losses (realized and unrealized).

### RELATIVE PERFORMANCE

During the first quarter, the Aristotle Capital Boston Small/Mid Cap Equity Collective Trust portfolio lost 33.6%, which was 3.9% less than the Russell 2500 Index's return of -29.7% and ranked in the 70th percentile of the Smid Cap universe. Over the trailing year, the portfolio returned -27.5%, which was 5.0% less than the benchmark's -22.5% performance, and ranked in the 78th percentile. Since December 2018, the account returned -14.6% per annum and ranked in the 78th percentile. For comparison, the Russell 2500 returned an annualized -8.3% over the same time frame.

### ASSET ALLOCATION

This account was fully invested in the Aristotle Capital Boston Small/Mid Cap Equity Collective Trust portfolio.

## **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY						
	Qtr / YTD	FYTD	1 Year	3 Year	5 Year	Since 12/18
Total Portfolio - Gross	-33.6	-29.1	-27.5			-14.6
SMID CAP RANK	(70)	(74)	(78)			(78)
Total Portfolio - Net	-33.7	-29.3	-27.9			-15.1
Russell 2500	-29.7	-23.7	-22.5	-3.1	0.5	-8.3
SMid Cap Equity - Gross	-33.6	-29.1	-27.5			-14.5
SMID CAP RANK	(70)-	(74)	(78)			(78)
Russell 2500	29.7	-23.7	-22.5	-3.1	0.5	-8.3

ASSET ALLOCATION				
SMid Cap Equity	100.0%	\$ 2,330,074		
Total Portfolio	100.0%	\$ 2,330,074		

## INVESTMENT RETURN

 Market Value 12/2019
 \$ 3,513,035

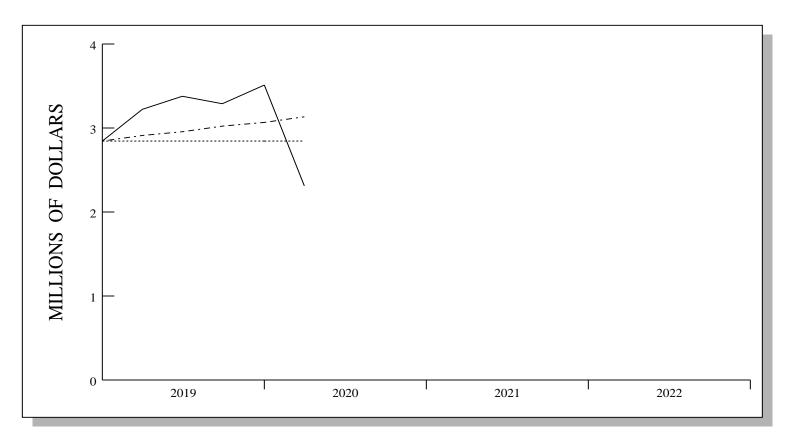
 Contribs / Withdrawals
 0

 Income
 0

 Capital Gains / Losses
 -1,182,961

 Market Value 3/2020
 \$ 2,330,074

## **INVESTMENT GROWTH**

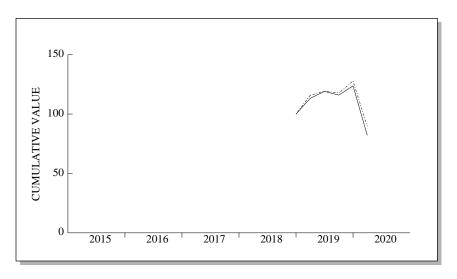


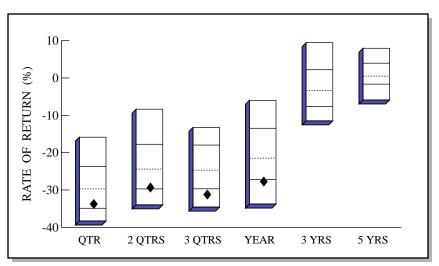
----- ACTUAL RETURN
----- BLENDED RATE
----- 0.0%

VALUE ASSUMING
BLENDED RATE \$ 3,138,589

	LAST QUARTER	PERIOD 12/18 - 3/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	$\begin{array}{c} \$ \ 3,513,035 \\ 0 \\ \hline -1,182,961 \\ \$ \ 2,330,074 \end{array}$	\$ 2,858,007 0 -527,933 \$ 2,330,074
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	0 -1,182,961 -1,182,961	-527,933 -527,933

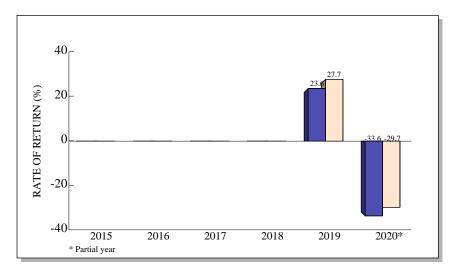
## TOTAL RETURN COMPARISONS





Smid Cap Universe



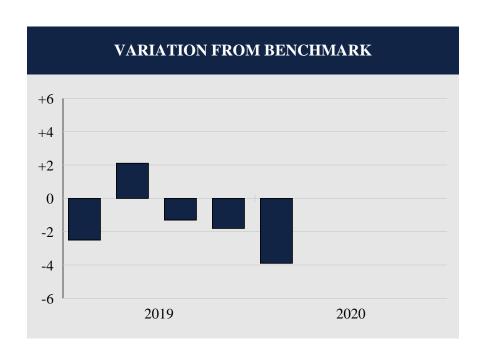


					ANNU <i>A</i>	ALIZED
	_QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	-33.6	-29.1	-31.0	-27.5		
(RANK)	(70)	(74)	(83)	(78)		
5TH %ILE	-15.9	-8.4	-13.2	-6.0	9.5	8.0
25TH %ILE	-23.7	-17.7	-18.0	-13.5	2.2	4.0
MEDIAN	-29.7	-24.4	-24.7	-21.5	-3.4	0.5
75TH %ILE	-34.9	-29.7	-29.7	-27.2	-7.7	-1.6
95TH %ILE	-38.3	-34.0	-34.6	-33.8	-11.5	-5.9
Russ 2500	-29.7	-23.7	-24.7	-22.5	-3.1	0.5

Smid Cap Universe

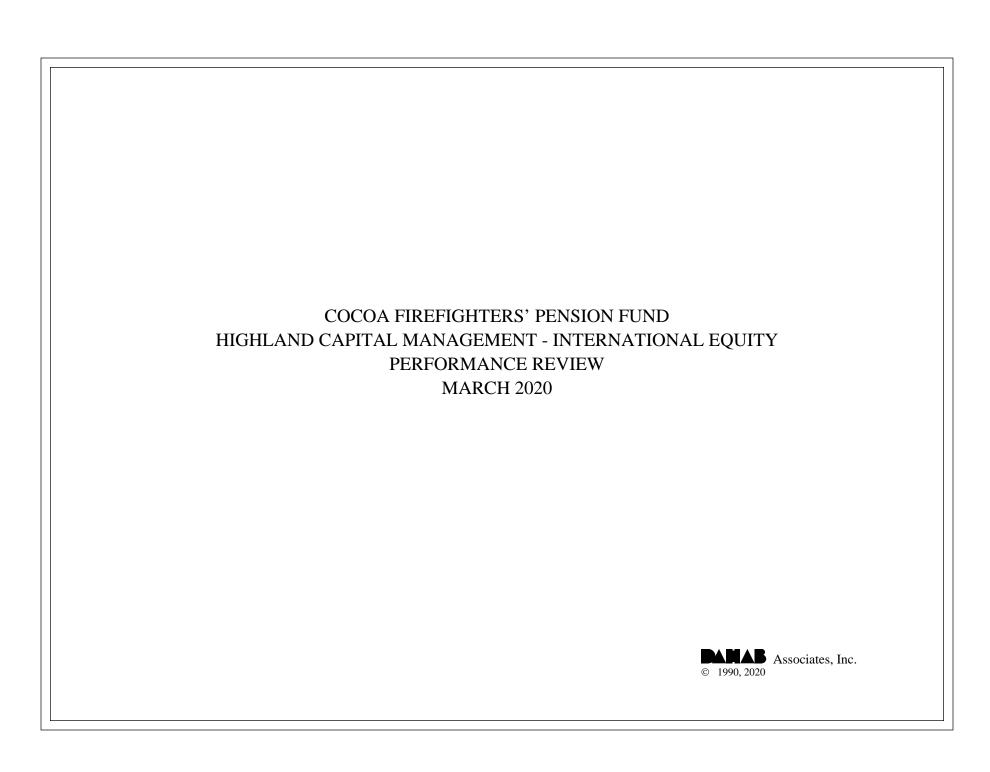
## TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

**COMPARATIVE BENCHMARK: RUSSELL 2500** 



Total Quarters Observed	5
Quarters At or Above the Benchmark	1
<b>Quarters Below the Benchmark</b>	4
Batting Average	.200

RATES OF RETURN					
Date	Portfolio	Benchmark	Difference		
2/10	12.2	15.0	2.5		
3/19	13.3	15.8	-2.5		
6/19 9/19	5.1 -2.6	3.0 -1.3	2.1 -1.3		
9/19 12/19	-2.0 6.7	-1.5 8.5	-1.3 -1.8		
3/20	-33.6	-29.7	-3.9		



### **INVESTMENT RETURN**

On March 31st, 2020, the Cocoa Firefighters' Pension Fund's Highland Capital Management International Equity portfolio was valued at \$1,186,611, a decrease of \$515,806 from the December ending value of \$1,702,417. Last quarter, the account recorded total net withdrawals of \$1,947 in addition to \$513,859 in net investment losses. The fund's net investment loss was a result of income receipts totaling \$8,014 and realized and unrealized capital losses totaling \$521,873.

### RELATIVE PERFORMANCE

#### **Total Fund**

During the first quarter, the Highland Capital Management International Equity portfolio lost 30.2%, which was 7.5% less than the MSCI EAFE Index's return of -22.7% and ranked in the 88th percentile of the International Equity universe. Over the trailing year, the portfolio returned -21.2%, which was 7.3% less than the benchmark's -13.9% performance, and ranked in the 78th percentile. Since March 2010, the account returned 2.1% per annum and ranked in the 79th percentile. For comparison, the MSCI EAFE Index returned an annualized 3.2% over the same time frame.

### ASSET ALLOCATION

At the end of the first quarter, international equities comprised 99.0% of the total portfolio (\$1.2 million), while cash & equivalents comprised the remaining 1.0% (\$11,325).

## **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY						
(	Qtr / YTD	FYTD	1 Year	3 Year	5 Year	10 Year
Total Portfolio - Gross	-30.2	-22.9	-21.2	-5.9	-2.8	2.1
INTERNATIONAL EQUITY RANK	(88)	(87)	(78)	(84)	(90)	(79)
Total Portfolio - Net	-30.3	-23.1	-21.7	-6.3	-3.3	1.6
MSCI EAFE	-22.7	-16.4	-13.9	-1.3	-0.1	3.2
International Equity - Gross	-30.3	-22.9	-21.3	-6.0	-2.9	2.1
INTERNATIONAL EQUITY RANK	(89)	(87)	(78)	(85)	(90)	(79)
MSCI EAFE	-22.7	-16.4	-13.9	-1.3	-0.1	3.2
EAFE Value	-28.1	-22.4	-22.3	-6.1	-3.3	1.2
EAFE Growth	-17.4	-10.4	-5.4	3.4	2.9	5.1

ASSET ALLOCATION				
Int'l Equity Cash	99.0% 1.0%	\$ 1,175,286 11,325		
Total Portfolio	100.0%	\$ 1,186,611		

## INVESTMENT RETURN

 Market Value 12/2019
 \$ 1,702,417

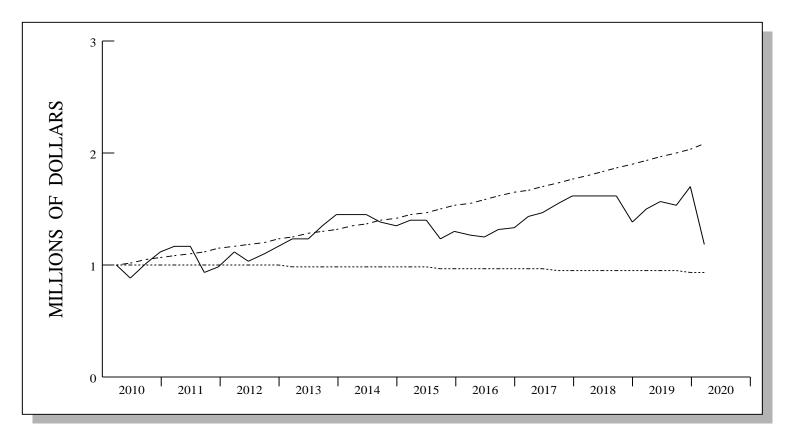
 Contribs / Withdrawals
 - 1,947

 Income
 8,014

 Capital Gains / Losses
 -521,873

 Market Value 3/2020
 \$ 1,186,611

## **INVESTMENT GROWTH**

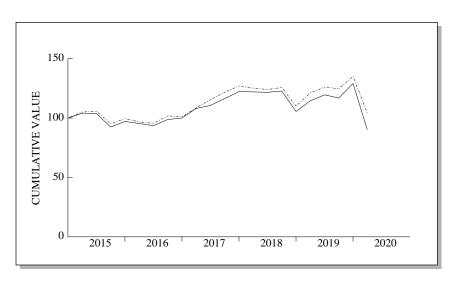


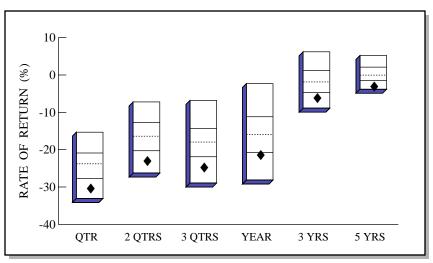
----- ACTUAL RETURN
----- BLENDED RATE
----- 0.0%

VALUE ASSUMING
BLENDED RATE \$ 2,085,459

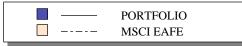
	LAST QUARTER	PERIOD 3/10 - 3/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 1,702,417 -1,947 <u>-513,859</u> \$ 1,186,611	\$ 1,014,761 - 68,718 240,568 \$ 1,186,611
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	8,014 -521,873 -513,859	332,064 -91,496 240,568

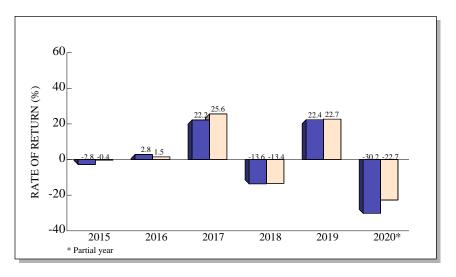
## TOTAL RETURN COMPARISONS





International Equity Universe



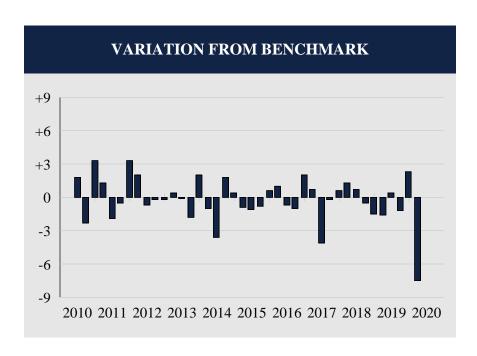


					ANNUA	ALIZED
	QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	-30.2	-22.9	-24.6	-21.2	-5.9	-2.8
(RANK)	(88)	(87)	(86)	(78)	(84)	(90)
5TH %ILE	-15.3	-7.2	-6.8	-2.3	6.2	5.2
25TH %ILE	-20.9	-12.7	-14.3	-11.2	1.2	2.1
MEDIAN	-23.8	-16.4	-18.0	-15.9	-1.9	0.0
75TH %ILE	-27.8	-20.3	-21.9	-20.7	-4.7	-1.5
95TH %ILE	-33.1	-26.3	-29.0	-28.1	-8.9	-3.8
MSCI EAFE	-22.7	-16.4	-17.2	-13.9	-1.3	-0.1

International Equity Universe

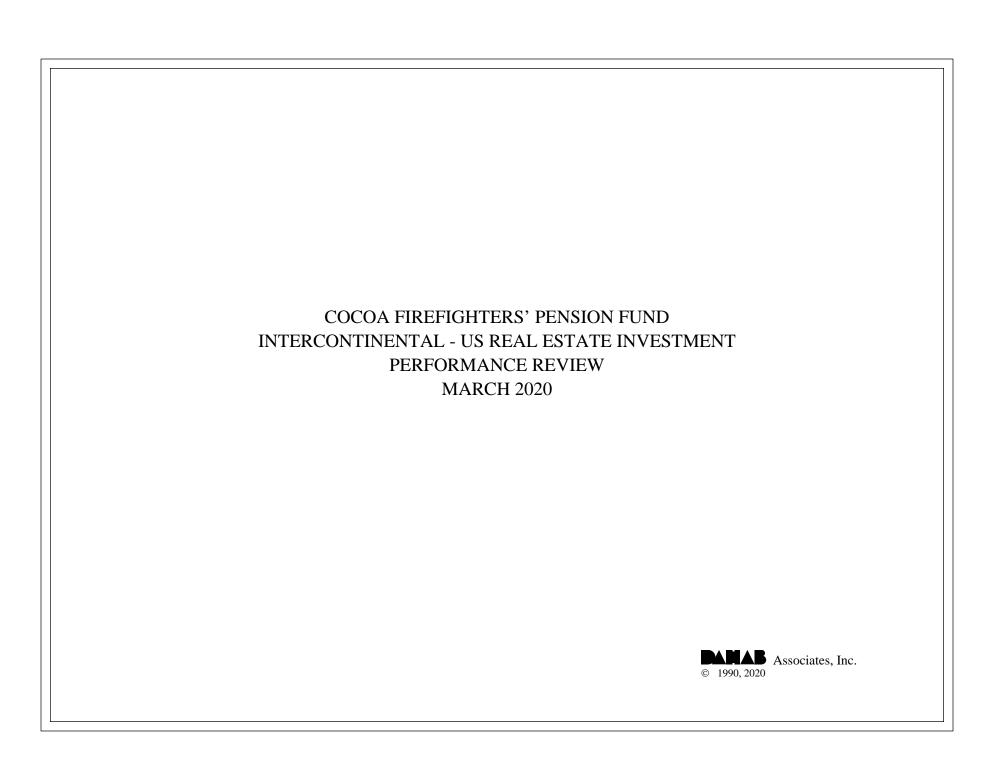
## TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: MSCI EAFE



Total Quarters Observed	40
Quarters At or Above the Benchmark	18
Quarters Below the Benchmark	22
Batting Average	.450

Date         Portfolio         Benchmark         Difference           6/10         -11.9         -13.7         1.8           9/10         14.2         16.5         -2.3           12/10         10.0         6.7         3.3           3/11         4.7         3.4         1.3           (11)         0.1         1.2         1.2	RATES OF RETURN				
9/10     14.2     16.5     -2.3       12/10     10.0     6.7     3.3       3/11     4.7     3.4     1.3	ce				
3/11 4.7 3.4 1.3					
6/11 -0.1 1.8 -1.9 9/11 -19.5 -19.0 -0.5 12/11 6.7 3.4 3.3					
3/12 13.0 11.0 2.0 6/12 -7.6 -6.9 -0.7 9/12 6.8 7.0 -0.2					
12/12     6.4     6.6     -0.2       3/13     5.6     5.2     0.4       6/13     -0.8     -0.7     -0.1       9/13     9.8     11.6     -1.8					
12/13 7.7 5.7 2.0 3/14 -0.2 0.8 -1.0 6/14 0.7 4.3 -3.6 9/14 -4.0 -5.8 1.8					
12/14 -3.1 -3.5 0.4 3/15 4.1 5.0 -0.9 6/15 -0.3 0.8 -1.1 9/15 -11.0 -10.2 -0.8					
12/15 5.3 4.7 0.6 3/16 -1.9 -2.9 1.0 6/16 -1.9 -1.2 -0.7					
9/16     5.5     6.5     -1.0       12/16     1.3     -0.7     2.0       3/17     8.1     7.4     0.7       6/17     2.3     6.4     -4.1					
9/17     5.3     5.5     -0.2       12/17     4.9     4.3     0.6       3/18     -0.1     -1.4     1.3       6/18     -0.3     -1.0     0.7					
9/18     0.9     1.4     -0.5       12/18     -14.0     -12.5     -1.5       3/19     8.5     10.1     -1.6					
6/19 4.4 4.0 0.4 9/19 -2.2 -1.0 -1.2 12/19 10.5 8.2 2.3 3/20 -30.2 -22.7 -7.5					



### **INVESTMENT RETURN**

On March 31st, 2020, the Cocoa Firefighters' Pension Fund's Intercontinental US Real Estate Investment portfolio was valued at \$3,065,264, representing an increase of \$1,023 from the December quarter's ending value of \$3,064,241. Last quarter, the Fund posted withdrawals totaling \$7,205, which offset the portfolio's net investment return of \$8,228. Net investment return was a product of income receipts totaling \$33,846 and realized and unrealized capital losses of \$25,618.

### RELATIVE PERFORMANCE

For the first quarter, the Intercontinental US Real Estate Investment account gained 0.3%, which was 0.7% less than the NCREIF NFI-ODCE Index's return of 1.0%. Over the trailing twelve-month period, the account returned 7.6%, which was 2.7% above the benchmark's 4.9% performance. Since June 2016, the portfolio returned 10.3% per annum, while the NCREIF NFI-ODCE Index returned an annualized 7.1% over the same period.

### ASSET ALLOCATION

This account was fully invested in the Intercontinental U.S. Real Estate Investment Fund.

## **EXECUTIVE SUMMARY**

PERFORMANCE SUMMARY						
	Qtr / YTD	FYTD	1 Year	3 Year	5 Year	Since 06/16
Total Portfolio - Gross	0.3	3.5	7.6	9.1		10.3
Total Portfolio - Net	0.0	2.7	6.2	7.9		8.9
NCREIF ODCE	1.0	2.5	4.9	6.8	8.5	7.1
Real Estate - Gross	0.3	3.5	7.6	9.1		10.3
NCREIF ODCE	1.0	2.5	4.9	6.8	8.5	7.1

ASSET ALLOCATION				
Real Estate	100.0%	\$ 3,065,264		
Total Portfolio	100.0%	\$ 3,065,264		

## INVESTMENT RETURN

 Market Value 12/2019
 \$ 3,064,241

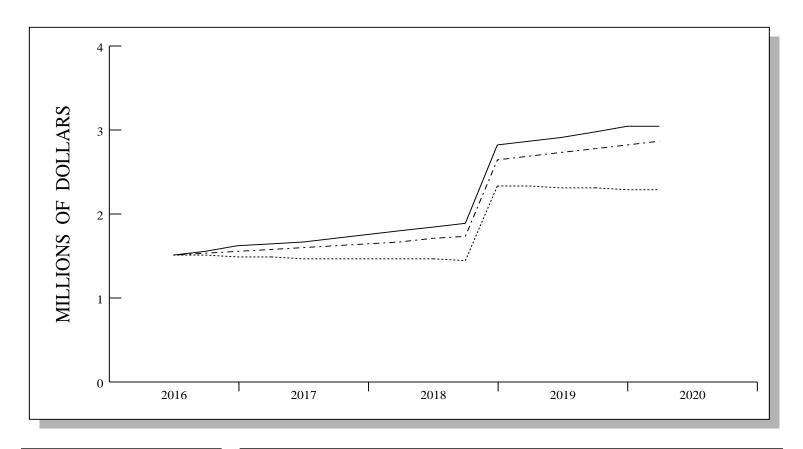
 Contribs / Withdrawals
 -7,205

 Income
 33,846

 Capital Gains / Losses
 -25,618

 Market Value 3/2020
 \$ 3,065,264

## **INVESTMENT GROWTH**



3

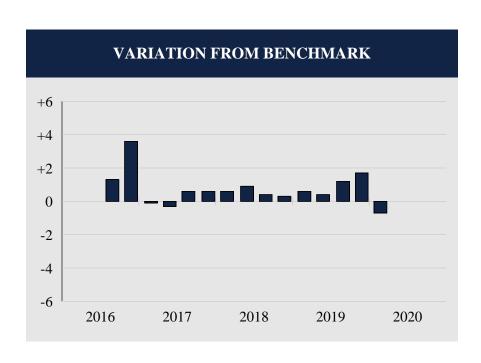
----- ACTUAL RETURN
----- BLENDED RATE
----- 0.0%

VALUE ASSUMING
BLENDED RATE \$ 2,877,013

	LAST QUARTER	PERIOD 6/16 - 3/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 3,064,241 -7,205 8,228 \$ 3,065,264	\$ 1,517,548 781,760 765,956 \$ 3,065,264
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	$\frac{33,846}{-25,618}$ $8,228$	401,998 363,958 765,956

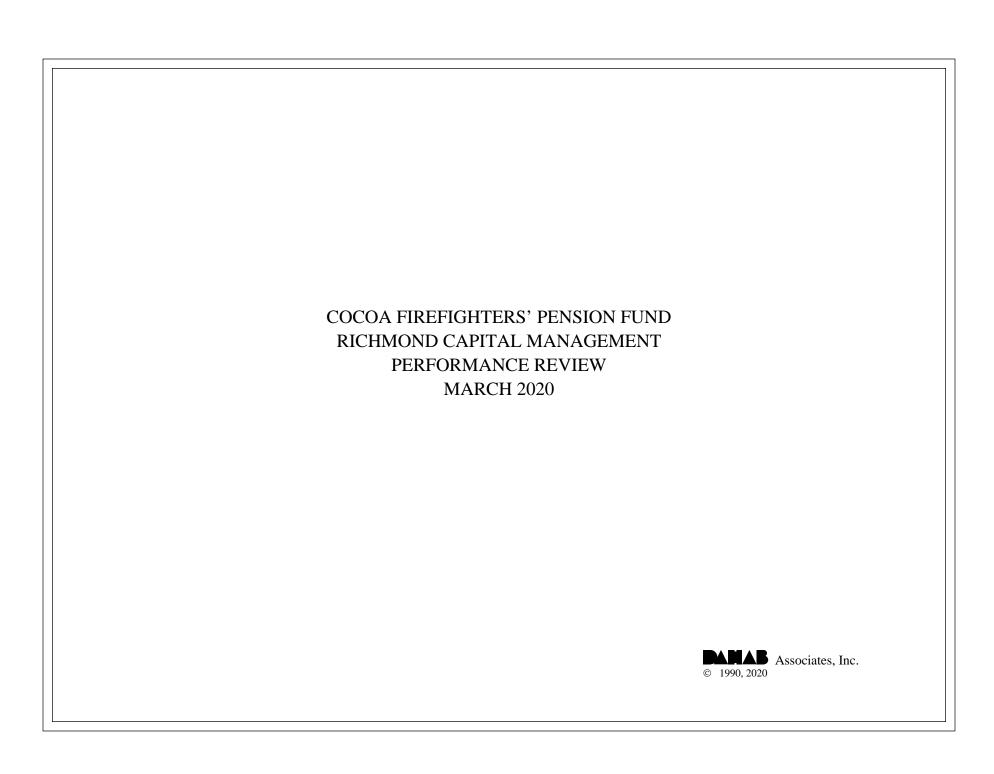
# TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: NCREIF NFI-ODCE INDEX



<b>Total Quarters Observed</b>	15
Quarters At or Above the Benchmark	12
Quarters Below the Benchmark	3
Batting Average	.800

RATES OF RETURN					
Date	Portfolio	Benchmark	Difference		
9/16 12/16 3/17 6/17	3.4 5.7 1.7 1.4	2.1 2.1 1.8 1.7	1.3 3.6 -0.1		
9/17 12/17	2.5 2.7	1.7 1.9 2.1	-0.3 0.6 0.6		
3/18 6/18 9/18 12/18	2.8 2.9 2.5 2.1	2.2 2.0 2.1 1.8	0.6 0.9 0.4 0.3		
3/19 6/19 9/19	2.0 1.4 2.5	1.4 1.0 1.3	0.6 0.4 1.2		
12/19 3/20	3.2 0.3	1.5 1.0	1.7 -0.7		



#### INVESTMENT RETURN

On March 31st, 2020, the Cocoa Firefighters' Pension Fund's Richmond Capital Management portfolio was valued at \$3,575,425, representing an increase of \$104,248 from the December quarter's ending value of \$3,471,177. Last quarter, the Fund posted withdrawals totaling \$2,602, which partially offset the portfolio's net investment return of \$106,850. Income receipts totaling \$29,905 plus net realized and unrealized capital gains of \$76,945 combined to produce the portfolio's net investment return.

#### RELATIVE PERFORMANCE

#### **Total Fund**

For the first quarter, the Richmond Capital Management portfolio returned 3.1%, which was 1.7% below the Bloomberg Barclays Aggregate A-or-Better Index's return of 4.8% and ranked in the 29th percentile of the Core Fixed Income universe. Over the trailing year, the portfolio returned 8.4%, which was 1.6% below the benchmark's 10.0% return, ranking in the 43rd percentile. Since March 2010, the portfolio returned 4.0% annualized and ranked in the 74th percentile. The Bloomberg Barclays Aggregate A-or-Better Index returned an annualized 3.8% over the same period.

#### ASSET ALLOCATION

At the end of the first quarter, fixed income comprised 97.2% of the total portfolio (\$3.5 million), while cash & equivalents totaled 2.8% (\$101,089).

### **BOND ANALYSIS**

At the end of the quarter, nearly 55% of the total bond portfolio was comprised of USG quality securities. The remainder of the portfolio consisted of corporate securities, rated AAA through BBB, giving the portfolio an overall average quality rating of AAA-AA. The average maturity of the portfolio was 7.08 years, less than the Bloomberg Barclays Aggregate A-or-better Index's 7.17-year maturity. The average coupon was 3.67%.

## **EXECUTIVE SUMMARY**

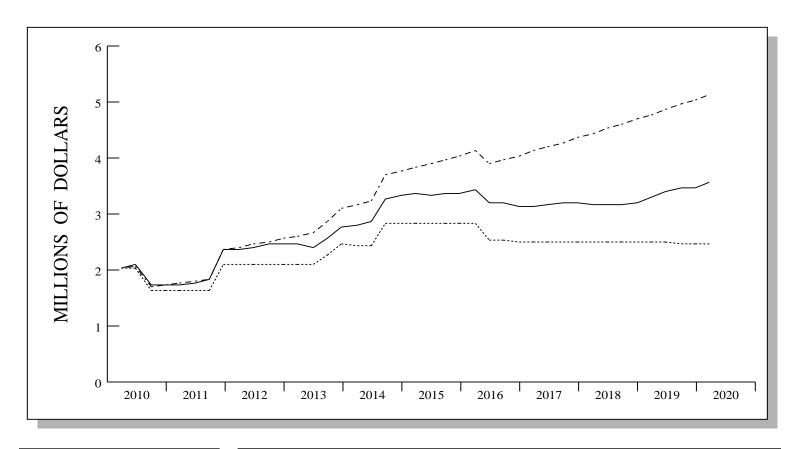
PI	PERFORMANCE SUMMARY					
	Qtr / YTD	FYTD	1 Year	3 Year	5 Year	10 Year
Total Portfolio - Gross	3.1	3.3	8.4	4.6	3.3	4.0
CORE FIXED INCOME RANK	(29)	(29)	(43)	(64)	(77)	(74)
Total Portfolio - Net	3.0	3.1	8.0	4.3	3.0	3.7
Aggregate A+	4.8	4.8	10.0	5.0	3.4	3.8
Fixed Income - Gross	3.2	3.4	8.6	4.7	3.4	4.1
CORE FIXED INCOME RANK	(21)	(19)	(38)	(53)	(58)	(56)
Aggregate A+	4.8	4.8	10.0	5.0	3.4	3.8
Gov/Credit	3.4	3.4	9.8	5.2	3.5	4.1

ASSET ALLOCATION			
Fixed Income	97.2% 2.8%	\$ 3,474,336 101,089	
Total Portfolio	100.0%	\$ 3,575,425	

## INVESTMENT RETURN

Market Value 12/2019	\$ 3,471,177
Contribs / Withdrawals	- 2,602
Income	29,905
Capital Gains / Losses	76,945
Market Value 3/2020	\$ 3,575,425

## **INVESTMENT GROWTH**

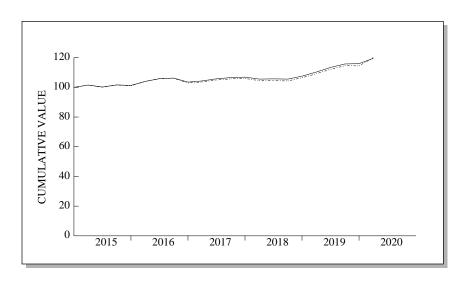


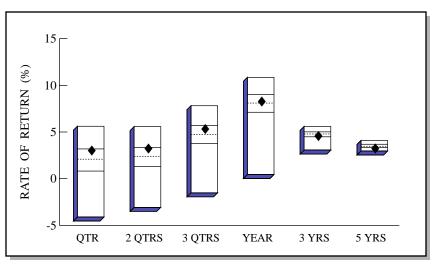
----- ACTUAL RETURN
----- BLENDED RATE
----- 0.0%

VALUE ASSUMING
BLENDED RATE \$ 5,154,477

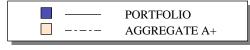
	LAST QUARTER	PERIOD 3/10 - 3/20
BEGINNING VALUE NET CONTRIBUTIONS INVESTMENT RETURN ENDING VALUE	\$ 3,471,177 -2,602 106,850 \$ 3,575,425	\$ 2,042,500 449,824 1,083,101 \$ 3,575,425
INCOME CAPITAL GAINS (LOSSES) INVESTMENT RETURN	29,905 76,945 106,850	$ \begin{array}{r} 1,086,752 \\ -3,650 \\ \hline 1,083,101 \end{array} $

## TOTAL RETURN COMPARISONS

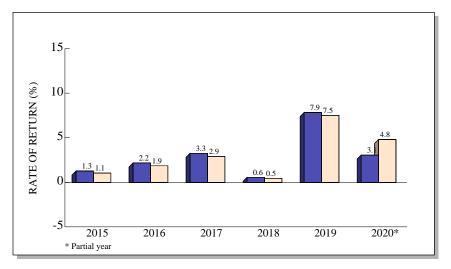




Core Fixed Income Universe



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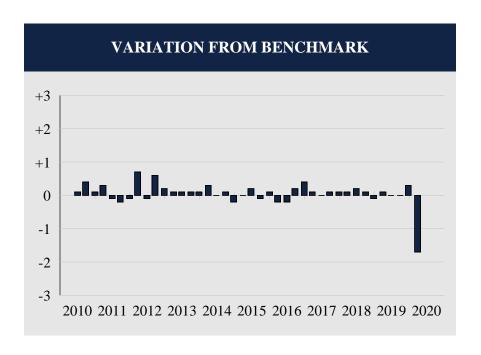


					ANNUA	LIZED
	_QTR	2 QTRS	3 QTRS	YEAR_	3 YRS	5 YRS
RETURN	3.1	3.3	5.4	8.4	4.6	3.3
(RANK)	(29)	(29)	(36)	(43)	(64)	(77)
5TH %ILE	5.6	5.6	7.8	10.9	5.6	4.1
25TH %ILE	3.2	3.4	5.7	9.0	5.0	3.7
MEDIAN	2.1	2.4	4.7	8.1	4.8	3.5
75TH %ILE	0.8	1.3	3.8	7.1	4.5	3.3
95TH %ILE	-4.1	-3.1	-1.5	0.4	3.1	3.0
Agg A+	4.8	4.8	7.0	10.0	5.0	3.4

Core Fixed Income Universe

## TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

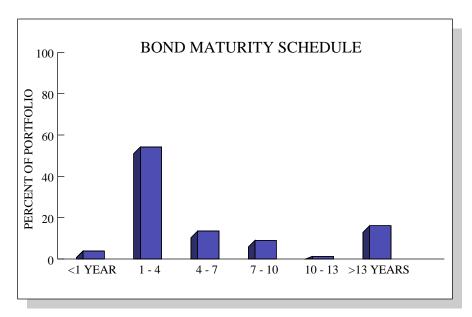
### COMPARATIVE BENCHMARK: BLOOMBERG BARCLAYS AGGREGATE A-OR-BETTER

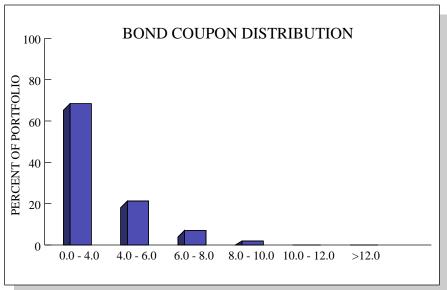


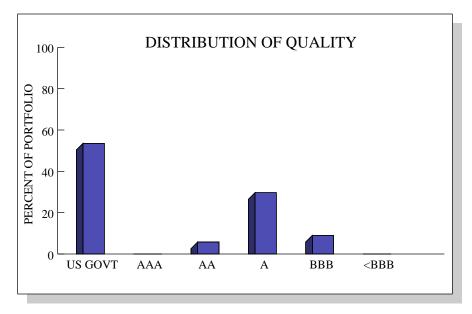
Total Quarters Observed	40
Quarters At or Above the Benchmark	30
Quarters Below the Benchmark	10
Batting Average	.750

	RATES	S OF RETURN	
Date	Portfolio	Benchmark	Difference
6/10	3.6	3.5	0.1
9/10	2.6	2.2	0.4
12/10	-1.2	-1.3	0.1
3/11	0.6	0.3	0.3
6/11	2.2	2.3	-0.1
9/11	3.8	4.0	-0.2
12/11	0.9	1.0	-0.1
3/12	0.8	0.1	0.7
6/12	1.9	2.0	-0.1
9/12	1.9	1.3	0.6
12/12	0.2	0.0	0.2
3/13	0.0	-0.1	0.1
6/13	-2.0	-2.1	0.1
9/13	0.6	0.5	0.1
12/13	-0.2	-0.3	0.1
3/14	1.9	1.6	0.3
6/14	1.9	1.9	0.0
9/14	0.3	0.2	0.1
12/14	1.7	1.9	-0.2
3/15	1.5	1.5	0.0
6/15	-1.3	-1.5	0.2
9/15	1.4	1.5	-0.1
12/15	-0.4	-0.5	0.1
3/16	2.7	2.9	-0.2
6/16	1.7	1.9	-0.2
9/16	0.4	0.2	0.2
12/16	-2.6	-3.0	0.4
3/17	0.8	0.7	0.1
6/17	1.3	1.3	0.0
9/17	0.8	0.7	0.1
12/17	0.3	0.2	0.1
3/18	-1.3	-1.4	0.1
6/18	0.2	0.0	0.2
9/18	-0.1	-0.2	0.1
12/18	1.9	2.0	-0.1
3/19	2.6	2.5	0.1
6/19	2.8	2.8	0.0
9/19	2.1	2.1	0.0
12/19	0.2	-0.1	0.3
3/20	3.1	4.8	-1.7

## **BOND CHARACTERISTICS**







	PORTFOLIO	AGGREGATE A+
No. of Securities	152	7,899
Duration	5.51	5.38
YTM	1.40	1.20
Average Coupon	3.67	2.91
Avg Maturity / WAL	7.08	7.17
Average Quality	AAA-AA	USG-AAA